

Search Report from Ginger D. Roberts

```
?show files;ds
File 9:Business & Industry(R) Jul/1994-2002/Jun 17
      (c) 2002 Resp. DB Svcs.
File 20:Dialog Global Reporter 1997-2002/Jun 18
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File 476:Financial Times Fulltext 1982-2002/Jun 18
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      (c) 2002 Business Wire.
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      (c) 2002 McGraw-Hill Co. Inc
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      (c) 2002 San Jose Mercury News
File 636:Gale Group Newsletter DB(TM) 1987-2002/Jun 17
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File 810:Business Wire 1986-1999/Feb 28
      (c) 1999 Business Wire
File 813:PR Newswire 1987-1999/Apr 30
      (c) 1999 PR Newswire Association Inc
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Set	Items	Description
S1	28220	ACCOUNT? ?(3N) (NUMBER? ? OR ID OR IDENTIFIER? ?)
S2	73496	SINGLE()USE OR SINGLEUSE OR USED() (ONCE OR ONE()TIME OR TEMPORARILY) OR TEMPORARY(3N) S1 OR DISPOSABLE?
S3	1251990	VERIFY? OR AUTHENTICAT? OR CONFIRM?
S4	6757965	COMMUNICAT? OR INTERACT? OR INTERFAC? OR TALK?
S5	1082361	TRANSMIT? OR TRANSMISSION? OR DOWNLOAD? OR DOWN()LOAD?
S6	3975705	RECEIV? OR RECEPTION?
S7	2019	S1(6N) (SECOND OR ANOTHER OR NEW OR REPLAC? OR SUBSTITUT? OR "PLACE()OF" OR UPDATE?)
S8	2112318	KEY? ? OR CIPHER?
S9	4215718	DATA()ELEMENT? ? OR NAME? ? OR ADDRESS OR SOCIAL()SECURITY-()NUMBER OR EMPLOYEE() (NUMBER? ? OR NO? ?)
S10	44	S1(3N)S2
S11	722	S1(S)S3
S12	71	S4(S)S11
S13	9	S5(S)S12
S14	0	S7(S)S13
S15	166	S7(S)S9
S16	166	S15 NOT (S10 OR S14)
S17	0	S1(S)S3(S)S4(S)S5(S)S6(S)S7
S18	943	S1(S)S8
S19	91	S7(S)S18
S20	75	S19 NOT (S10 OR S14:S17)
S21	84	S13 OR S20
S22	53	S21 NOT PY>2000
S23	47	RD (unique items)

?t23/3,k/all

23/3,K/1 (Item 1 from file: 9)  
DIALOG(R)File 9:Business & Industry(R)  
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02484465 (USE FORMAT 7 OR 9 FOR FULLTEXT)

Shedding light on electronic commerce

(E-commerce in the Asia-Pacific is expected to exceed US\$10 bil by 2002, accounting for approximately 10% of the global market, according to Jeff Perlman)

Malaysian Business, p n/a

May 16, 1999

DOCUMENT TYPE: Journal; Interview (Malaysia)

LANGUAGE: English RECORD TYPE: Fulltext

WORD COUNT: 1626

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(USE FORMAT 7 OR 9 FOR FULLTEXT)

TEXT:

...for Visa on the Internet in Asia-Pacific. Prior to this, Perlman oversaw all marketing communications activities supporting Visa's emerging products initiatives in the Asia-Pacific region. He spent eight years in the international communications industry in both the United States and New Zealand. He holds a Bachelor of Arts...

...designed to safeguard bankcard purchases over the Internet. What it does is providing security and authentication and is supported by Visa's global payment service. It ensures privacy because it protects account numbers and guards against alteration of payment data. It allows for authentication - buyers will know if merchants have a valid banking relationship to accept Visa cards and...security characteristics. The first one is the non-secure transaction in which bankcard information is transmitted 'in the clear' over open networks. It is the most risky because there is no authentication and no transaction security so that neither the cardholder nor the merchant is protected from...

...why this form of transaction is not recommended under any circumstances. Next is the non-authenticated security transaction which provides a secure private channel between the buyer and the seller but usually no authentication between the two parties. SSL is a commonly-used form of channel-encryption. Although this system provides security of transaction data, it does not authenticate the buyer or the seller or protect either from fraud. Finally, you have the Secure...

...payment. It conforms to full SET specifications and includes both cardholder and merchant certificates for authentication. Because of this, it supports and protects all parties involved in a payment card transaction

... addresses the key concerns of the payment card industry by ensuring confidentiality, data integrity and authentication of the parties involved in a transaction. It ensures data integrity by using what we...

...can, therefore, be assured that the order he has received is what the cardholder entered. Authentication is provided through the use of digital signatures and digital certificates to authenticate the banking relationships of cardholders and merchants. Can you also talk a bit more on the arrangement with Yahoo! and the events that led to it...

23/3,K/2 (Item 2 from file: 9)  
DIALOG(R)File 9:Business & Industry(R)  
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02483765 (USE FORMAT 7 OR 9 FOR FULLTEXT)

Card Fraud: Down But Not Out - Although card industry initiatives over the past decade have dramatically cut fraud loss rates, issuers and acquirers can't afford to be complacent. Criminals using the latest technology are finding increasingly sophisticated new ways to rip off the unwary.

(Credit card industry has reduced level of fraud, but criminals are using new technology and strategies)

Credit Card Management, p N/A

June 1999

DOCUMENT TYPE: Journal ISSN: 0896-9329 (United States)

LANGUAGE: English RECORD TYPE: Fulltext

WORD COUNT: 3119

(USE FORMAT 7 OR 9 FOR FULLTEXT)

Search Report from Ginger D. Roberts

TEXT:

...the key they use to develop the validation algorithm so MasterCard can determine if the account number is legitimate. The new monitoring system has saved MasterCard members "tens of millions of dollars," says Lisker.

Compounding the...

23/3,K/3 (Item 3 from file: 9)  
DIALOG(R)File 9:Business & Industry(R)  
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02472343 (USE FORMAT 7 OR 9 FOR FULLTEXT)

Great Lakes Moves to Fine Chemicals  
(Great Lakes Chemical plans to grow its \$113 mil fine chemicals business to \$500 mil over the next 5 years)  
Chemical Specialties, p 9  
April 1999  
DOCUMENT TYPE: Journal (United States)  
LANGUAGE: English RECORD TYPE: Fulltext  
WORD COUNT: 433

ABSTRACT:

...increased speed to market, better account management, acquisitions, and improved product mix. Managing a small number of key accounts is its strategy. New products are aimed at expanding its pharmaceutical revenues by 8-9%/yr. . . .

23/3,K/4 (Item 4 from file: 9)  
DIALOG(R)File 9:Business & Industry(R)  
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02367108 (USE FORMAT 7 OR 9 FOR FULLTEXT)

TeleBank and Yahoo! Forge Deal  
(TeleBank and Yahoo! have formed an agreement for a marketing relationship)

Web Finance, v 3, n 2, p 2+  
January 18, 1999  
DOCUMENT TYPE: Newsletter (United States)  
LANGUAGE: English RECORD TYPE: Fulltext  
WORD COUNT: 753

(USE FORMAT 7 OR 9 FOR FULLTEXT)

TEXT:

...customers for the bank's recently established Web-based banking service using banner advertising on key Yahoo! sites, "where people who might want to join up with us are likely to..."

...its banners on various Yahoo! Web sites to determine the click-through rate and the number of new accounts generated.

Under the second part of the deal, as yet unannounced, Yahoo! and TeleBank are likely to develop and...

23/3,K/5 (Item 5 from file: 9)  
DIALOG(R)File 9:Business & Industry(R)  
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02195261 (USE FORMAT 7 OR 9 FOR FULLTEXT)

Doing it the Schwab Way

Search Report from Ginger D. Roberts

(Charles Schwab & Co controls 18% of the cash flow into mutual funds; firm opened 1.2 mil new customer accounts in 1997 to bring its number of total active accounts to 4.8 mil at year's end)

US Banker, p 46+

July 1998

DOCUMENT TYPE: Journal ISSN: 0148-8848 (United States)

LANGUAGE: English RECORD TYPE: Fulltext

WORD COUNT: 4643

ABSTRACT:

...18% of the cash flow into mutual funds. In 1997, Schwab opened 1.2 mil new customer accounts to bring its number of total active accounts to 4.8 mil at year's end. Among on-line brokers, Schwab has a...

...by Schwab are discussed, as are the firm's strategies. Tables show the firm's number of customer accounts in 1992-1997 and show the firm's standing in a technology survey. In addition...

23/3,K/6 (Item 6 from file: 9)

DIALOG(R)File 9:Business & Industry(R)

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02092796 (USE FORMAT 7 OR 9 FOR FULLTEXT)

Beauty's Latin Beat Getting Louder

(While the Asian market is still a priority for the beauty industry's growth, Latin American is looking more and more inviting for many fragrance, makeup and skin care manufacturers)

Women's Wear Daily CTFA Supplement, p 6+

February 1998

DOCUMENT TYPE: Journal ISSN: 0149-5380 (United States)

LANGUAGE: English RECORD TYPE: Fulltext

WORD COUNT: 2219

(USE FORMAT 7 OR 9 FOR FULLTEXT)

TEXT:

...has come back across the Atlantic to oversee the southern push, while maintaining a small number of key accounts in New York.

"We've invested millions in a new fragrance center in Sao Paulo," said Spilka...

23/3,K/7 (Item 7 from file: 9)

DIALOG(R)File 9:Business & Industry(R)

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02080645 (USE FORMAT 7 OR 9 FOR FULLTEXT)

Global Power, Regional Focus

(Carlson Wagonlit Travel, officially created a year ago, is out to localize the concept of global travel management)

Travel Agent, v 289, n 9, p 72+

February 23, 1998

DOCUMENT TYPE: Journal ISSN: 1053-9360 (United States)

LANGUAGE: English RECORD TYPE: Fulltext

WORD COUNT: 2204

(USE FORMAT 7 OR 9 FOR FULLTEXT)

TEXT:

...international and integrated company that encompasses the best of both America and Europe.

Search Report from Ginger D. Roberts

Regional Strategy. Key to CWT's strategy is to create a system of regional headquarters that build on...

...the agency) stronger," says Doug Ziemer, president of the Americas. The result has been a number of new corporate account wins, and better employee retention of staff growth within the company. Ziemer believes CWT is...

23/3,K/8 (Item 1 from file: 20)  
DIALOG(R)File 20:Dialog Global Reporter  
(c) 2002 The Dialog Corp. All rts. reserv.

14831739 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**AWARDS AT THE DOUBLE FOR BOOMING MARKETING FIRM**  
GRAEME EVANS  
BRISTOL EVENING POST , EP Greater Bristol ed, p28  
October 13, 2000  
JOURNAL CODE: FBEP LANGUAGE: English RECORD TYPE: FULLTEXT  
WORD COUNT: 260

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... of steady growth during which it has made two key acquisitions and taken on a number of new accounts .

Most recently it secured a number of e-business opportunities through its purchase of Software...

23/3,K/9 (Item 2 from file: 20)  
DIALOG(R)File 20:Dialog Global Reporter  
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13812807 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**Trading activity fizzles: Discount broker squeeze: TD Waterhouse admits latest quarter was 'challenging'**  
PAUL BAGNELL  
FINANCIAL POST, p01  
November 16, 2000  
JOURNAL CODE: FFP LANGUAGE: English RECORD TYPE: FULLTEXT  
WORD COUNT: 556

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... the second straight quarter, key measures such as average number of trades per day and number of new accounts gained were down drastically from the first half of the just concluded fiscal year, when...

23/3,K/10 (Item 3 from file: 20)  
DIALOG(R)File 20:Dialog Global Reporter  
(c) 2002 The Dialog Corp. All rts. reserv.

13578450 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**MSC.Software Reports 119 Percent Earnings Growth in the Third Quarter; Continued Double-Digit Revenue Growth; Web Initiatives Showing Traction**  
BUSINESS WIRE  
November 01, 2000  
JOURNAL CODE: WBWE LANGUAGE: English RECORD TYPE: FULLTEXT  
WORD COUNT: 1347

(USE FORMAT 7 OR 9 FOR FULLTEXT)

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... will evaluate opportunities to replace physical testing with MSC's simulation software. During Q3, the number of new accounts signed in Europe stood at 29.

Asia Pacific

The Asia Pacific region continued to grow...

23/3,K/11 (Item 4 from file: 20)  
DIALOG(R)File 20:Dialog Global Reporter  
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13499686 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**Hoover's Announces Second-Quarter Financial Results Revenues Up 97% From Year-Ago Quarter**  
PR NEWSWIRE  
October 26, 2000  
JOURNAL CODE: WPRW LANGUAGE: English RECORD TYPE: FULLTEXT  
WORD COUNT: 1292

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... that are prepared to pay for products and services that give them a competitive edge." Key Metrics -- The number of paid subscribers grew 88% to 265,000, from approximately 141,000...

... subscribers represent 16% of the paid subscribers, with the remainder comprising paid seats from enterprise accounts . -- The number of enterprise accounts increased 93% to 3,706, from 1,917, as of September 30, 1999. Hoover's...

23/3,K/12 (Item 5 from file: 20)  
DIALOG(R)File 20:Dialog Global Reporter  
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12728845 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**Macro 4 PLC - Final Results - Part 1**  
REGULATORY NEWS SERVICE  
September 07, 2000  
JOURNAL CODE: WRNS LANGUAGE: English RECORD TYPE: FULLTEXT  
WORD COUNT: 5488

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... the major contributor to the significant revenue growth seen by the group this year. A number of key new accounts were won with the sales of enterprise-wide licenses, where customers have committed to adopting...

23/3,K/13 (Item 6 from file: 20)  
DIALOG(R)File 20:Dialog Global Reporter  
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12153006 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**Abbey National PLC - Interim Results - Part 2**  
REGULATORY NEWS SERVICE  
July 26, 2000  
JOURNAL CODE: WRNS LANGUAGE: English RECORD TYPE: FULLTEXT  
WORD COUNT: 2764

... 201 Number of debit cards (including 2,505 2,360 2,407

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Multifunction & Electron) (000s) Number of credit card accounts (000s)  
480 506 489 New credit card account openings (000s) 14 32 44 Overdraft  
asset (# million) 216 236 217 Credit...

... Total expense ratios are operating expense and commissions over annualised new business premiums Summary of key statistics continued 2000 1999 Full Year 1999 Wealth Management Retail liabilities offshore (# million) 3,745...

... 956 cahoot metrics to date (launched 12 June) Number of customer applications (000s) 63.0 -- Number of money transmission accounts 7.3 -- accepted (000s) Number of credit card accounts accepted 23.7 -- (000s) Summary of restatements: Following the restatements made in the 1999 full...

23/3,K/14 (Item 7 from file: 20)  
DIALOG(R)File 20:Dialog Global Reporter  
(c) 2002 The Dialog Corp. All rts. reserv.

11219932 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
Cylink To Provide End-to-End Security for WAP e-Business Transactions;  
Company Plans to Offer Both Software and Hardware Solutions to Close  
'The Gap in WAP'  
BUSINESS WIRE  
May 26, 2000  
JOURNAL CODE: WBWE LANGUAGE: English RECORD TYPE: FULLTEXT  
WORD COUNT: 1092

...data at the WAP gateway and thereby compromise key information such as end users' phone numbers and account data. Cylink's new offerings will also offer a variety of architectural advantages that ease implementation as well as...

23/3,K/15 (Item 8 from file: 20)  
DIALOG(R)File 20:Dialog Global Reporter  
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11218149 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
CYLINK: Cylink to provide end-to-end security for WAP e-Business transactions; Company plans to offer both software and hardware solutions to close 'the gap in WAP'  
M2 PRESSWIRE  
May 26, 2000  
JOURNAL CODE: WMPR LANGUAGE: English RECORD TYPE: FULLTEXT  
WORD COUNT: 1125

...data at the WAP gateway and thereby compromise key information such as end users` phone numbers and account data. Cylink`s new offerings will also offer a variety of architectural advantages that ease implementation as well as...

23/3,K/16 (Item 9 from file: 20)  
DIALOG(R)File 20:Dialog Global Reporter  
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10874689 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
First Quarter Investments, Subscriber Additions Strengthen Metrocall's Lead  
in Wireless Messaging and Data Market  
PR NEWSWIRE  
May 05, 2000

Search Report from Ginger D. Roberts

JOURNAL CODE: WPRW LANGUAGE: English RECORD TYPE: FULLTEXT  
WORD COUNT: 1434

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... revenue per unit. The company holds licenses to operate on 43 frequencies and has 182 **transmitters**. This transaction will expand the customer base to well over 6 million subscribers. \* Created a become a significant brand name within the company's **interactive** online catalog. \* Commenced an agreement with Sundial.com to promote Metrocall's wireless data and...

... offers customers the ability to research, design and purchase wireless solutions customized for their particular **communication** needs. \* Secured, through FCC auction, the rights to 929 and 931 frequency spectrum, successfully winning...

23/3,K/17 (Item 10 from file: 20)  
DIALOG(R)File 20:Dialog Global Reporter  
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10381062 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**Key Communications:** Key Communications adds Attachmate to its growing IT portfolio  
M2 PRESSWIRE  
April 03, 2000  
JOURNAL CODE: WMPR LANGUAGE: English RECORD TYPE: FULLTEXT  
WORD COUNT: 391

... Key Communications to handle its trade and corporate media communications. Attachmate is one of a **number** of new **account** wins for Key IT since December 1999. Other accounts brought on board include Connectology, Real Networks, Sonic Foundry...

23/3,K/18 (Item 11 from file: 20)  
DIALOG(R)File 20:Dialog Global Reporter  
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09322002 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**Advanta Reports Fourth Quarter and Full Year 1999 Results; Owned Loan Portfolio Grows 54% Over Third Quarter**  
BUSINESS WIRE  
January 25, 2000  
JOURNAL CODE: WBWE LANGUAGE: English RECORD TYPE: FULLTEXT  
WORD COUNT: 1550

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... and higher fee income -- Increased operating cash flow over \$175 million in 1999, after considering key non-cash income and expense items and the cash impact of mortgage loan originations  
"Advanta..."

23/3,K/19 (Item 12 from file: 20)  
DIALOG(R)File 20:Dialog Global Reporter  
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08196258 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
Nat.Westminster Bk - Re Posting of Document,etc  
REGULATORY NEWS SERVICE

Search Report from Ginger D. Roberts

November 11, 1999

JOURNAL CODE: WRNS LANGUAGE: English RECORD TYPE: FULLTEXT  
WORD COUNT: 2893

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... service failures and customer dissatisfaction as it would, among other things, be likely to entail: - New account numbers for all customers - New debit and cash cards for all customers - Loss of historical relationship data and ability to...

23/3,K/20 (Item 13 from file: 20)  
DIALOG(R)File 20:Dialog Global Reporter  
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07346609 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**CLM Insurance Fund - Re Merger with SVB - Part 1**  
REGULATORY NEWS SERVICE  
September 21, 1999  
JOURNAL CODE: WRNS LANGUAGE: English RECORD TYPE: FULLTEXT  
WORD COUNT: 4922

... 30 a.m. Enquiries: SVB Holdings PLC 0171 903 7300 Rupert Villers Caroline Banszky Ludgate **Communications Limited** 0171 253 2252 Terry Garrett Raphael Zorn Hemsley Limited 0171 776 1500 Oliver Hemsley... existing international treaty business. The most recent development has been the launch of Artinsure, an **interactive** website offering fine art insurance over the internet which Syndicate 575 leads and which is...

... both within and outside Lloyd's. The Enlarged Group Board and Employees The Board has **confirmed** that the existing legal rights, including pension rights, of all employees of the CLM Group...of that company. Enquiries: SVB Holdings PLC 0171 903 7300 Rupert Villers Caroline Banszky Ludgate **Communications Limited** 0171 253 2252 Terry Garrett Raphael Zorn Hemsley Limited 0171 776 1500 Oliver Hemsley...Australia, the Republic of Ireland, or Japan. This includes, but is not limited to, facsimile transmission, telex and telephone. Accordingly, copies of this announcement and any related offering documents are not...

23/3,K/21 (Item 14 from file: 20)  
DIALOG(R)File 20:Dialog Global Reporter  
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06397005 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**Harte-Hanks Reports Second Quarter 1999 EPS Up 18.2 Percent and Operating Income Up 14.1 Percent**  
BUSINESS WIRE  
July 26, 1999  
JOURNAL CODE: WBWE LANGUAGE: English RECORD TYPE: FULLTEXT  
WORD COUNT: 2162

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... and expand major customer accounts in the second quarter:  
-- Harte-Hanks Response Management added 11 new customers and expanded a number of key customer accounts , including the lead management services it provides to IBM. Under a new multi-year procurement...

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23/3,K/22 (Item 15 from file: 20)  
DIALOG(R)File 20:Dialog Global Reporter  
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06311499 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
Digital Origin Reports Q3 Results; Company Returns to Operating Profitability On Strong Software Revenue Growth  
BUSINESS WIRE  
July 21, 1999  
JOURNAL CODE: WBWE LANGUAGE: English RECORD TYPE: FULLTEXT  
WORD COUNT: 1178

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... continued, "Our North American business performed above plan with sales and marketing wins in a number of new key accounts and continued strong performance from our recently developed camcorder partners. Our increased emphasis and investment...

23/3,K/23 (Item 16 from file: 20)  
DIALOG(R)File 20:Dialog Global Reporter  
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05464329 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
GM: Opel Bank receives award for bringing innovation and technology to the Polish market  
M2 PRESSWIRE  
May 25, 1999  
JOURNAL CODE: WMPR LANGUAGE: English RECORD TYPE: FULLTEXT  
WORD COUNT: 478

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... seen a very positive development in Poland," said Christian Weidemann, Opel Bank vice president. "The key to our success lies in innovative products, commitment to our customers and our very good...

23/3,K/24 (Item 17 from file: 20)  
DIALOG(R)File 20:Dialog Global Reporter  
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03662739 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
UBL collects Rs 700m under CarAmaad Scheme  
Our Commerce Reporter  
NATION (PAKISTAN)  
December 04, 1998  
JOURNAL CODE: WTNP LANGUAGE: English RECORD TYPE: FULLTEXT  
WORD COUNT: 245

... get massive increase in deposits from Rs 1 billion to Rs 1.7 billion and number of new PLS accounts has also increase by 10,000.

23/3,K/25 (Item 18 from file: 20)  
DIALOG(R)File 20:Dialog Global Reporter  
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02959512  
EA Industries Revises Outlook  
PR NEWSWIRE

Search Report from Ginger D. Roberts

September 29, 1998

JOURNAL CODE: WPRW LANGUAGE: English RECORD TYPE: FULLTEXT  
WORD COUNT: 383

... of, among other things, the startup expenses of SupplyPoint Solutions, the investment in a large number of new accounts, compounded by a significant delinquency in payments from a small number of customers. The Company...

23/3,K/26 (Item 19 from file: 20)  
DIALOG(R)File 20:Dialog Global Reporter  
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02957283

Cuets And Sasktel Announce Joint Venture To Provide E - Commerce Solutions  
CANADA NEWswire

September 28, 1998

JOURNAL CODE: WCNW LANGUAGE: English RECORD TYPE: FULLTEXT  
WORD COUNT: 419

... The wallet will confirm that the Internet business is a certified SET merchant, and will transmit account information in a secure format. The merchant will not have access to the customer...

... its clients, which includes over 600 Canadian credit unions. SaskTel is the leading full service communications company in Saskatchewan, providing voice, data, Internet, text and messaging services over a fiber optic...

23/3,K/27 (Item 20 from file: 20)  
DIALOG(R)File 20:Dialog Global Reporter  
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02393605 (USE FORMAT 7 OR 9 FOR FULLTEXT)

The shareholder's ready reckoner

BUSINESS LINE

August 02, 1998

JOURNAL CODE: FBLN LANGUAGE: English RECORD TYPE: FULLTEXT  
WORD COUNT: 1926

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... This process is known as re-materialisation. Share transactions (like sale or purchase and transfer/ transmission ) in the electronic form can be effected in a much simpler and faster way. All you need to do is that after confirmation of sales/purchase transaction by your broker, you should approach your DP with a request...

... arrange to complete the transaction by updating your account. There is no need for separate communication to the company to register the transfer.

23/3,K/28 (Item 21 from file: 20)  
DIALOG(R)File 20:Dialog Global Reporter  
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01623114 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
India: Review of key tax provisions sought  
BUSINESS LINE  
May 13, 1998

Search Report from Ginger D. Roberts

JOURNAL CODE: FBLN LANGUAGE: English RECORD TYPE: FULLTEXT  
WORD COUNT: 477

... Finance Minister, Mr. Yashwant Sinha, has sought a review of certain key provisions pertaining to new permanent account number (Section 139A), compulsory tax audit, search and seizure cases, computation of undisclosed income, multiplicity of...

23/3,K/29 (Item 22 from file: 20)  
DIALOG(R)File 20:Dialog Global Reporter  
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01560428 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
Precision Response Corporation Reports 1998 First Quarter

PR NEWSWIRE  
May 06, 1998 16:50  
JOURNAL CODE: WPRW LANGUAGE: English RECORD TYPE: FULLTEXT  
WORD COUNT: 800

... also aggressively seeking new growth opportunities. We are excited to report that we generated significant new business from a number of our key accounts during the quarter, including a new technical support help desk for AT&T, and have recently been selected to provide customer...

... customer care service on several large complex programs. The American Express business is a new key relationship for PRC, and teleservices work for these programs is expected to commence in the...

23/3,K/30 (Item 23 from file: 20)  
DIALOG(R)File 20:Dialog Global Reporter  
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01492822 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
NeTrue Successfully Completes VoIP Transmission via H.323 Using Two Different Vendor Platforms  
BUSINESS WIRE  
April 28, 1998 11:19  
JOURNAL CODE: WBWE LANGUAGE: English RECORD TYPE: FULLTEXT  
WORD COUNT: 336

... shows. Future dates can be found on their Web page, or to obtain a test account number , call NeTrue. NeTrue Communications , with its worldwide headquarters in Fullerton, Calif. is a leading international provider of Internet Telephony...

... Providers (ISP) and corporations, NeTrue has introduced a product line that enables voice and fax communications over the Internet. NeTrue has organized a global IP Internet Telephony network with more than...

23/3,K/31 (Item 24 from file: 20)  
DIALOG(R)File 20:Dialog Global Reporter  
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01334585 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
HomeCom Reports Record Bookings in March  
BUSINESS WIRE  
April 06, 1998 12:44  
JOURNAL CODE: WBWE LANGUAGE: English RECORD TYPE: FULLTEXT  
WORD COUNT: 696

Search Report from Ginger D. Roberts

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... OFX (Open Financial Exchange) compliant, supporting Microsoft's Money and Intuit's Quicken products, a key factor as banks and other financial institutions begin to actively support secure electronic commerce over...

23/3,K/32 (Item 1 from file: 610)  
DIALOG(R)File 610:Business Wire  
(c) 2002 Business Wire. All rts. reserv.

00160165 19991220354B0134 (USE FORMAT 7 FOR FULLTEXT)  
Teligent Enters the Record Books With Communication Industry's Fastest Launch of Local Markets

Business Wire  
Monday, December 20, 1999 09:08 EST  
JOURNAL CODE: BW LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT  
DOCUMENT TYPE: NEWSWIRE  
WORD COUNT: 1,745

...located in Washington DC, currently provides Internet access, web hosting, e-mail, DNS services, and authentication to a limited number of beta customers.

The ATM backbone connecting Teligent's central offices...

...next year.

In 1999, Teligent also expanded the capabilities of e-magine(SM), its unique, interactive, Web-based business management tool. Using their Internet browser, customers can access their billing and...

...information anytime they choose. e-magine(SM) allows them to sort and analyze calls by account code, originating number or other criteria - virtually any way they like.

With this new capability, customers can construct...

...traffic, including names and addresses, to analyze trends and track frequent callers. And they can download data for their own use - every day. That means they won't have to wait...

...a paper bill to arrive in the mail every month to keep abreast of their communications activity.

Today, more than 40 percent of Teligent's customers use e-magine(SM) as...

23/3,K/33 (Item 1 from file: 636)  
DIALOG(R)File 636:Gale Group Newsletter DB(TM)  
(c) 2002 The Gale Group. All rts. reserv.

04616711 Supplier Number: 61211599 (USE FORMAT 7 FOR FULLTEXT)  
Key Communications adds Attachmate to its growing IT portfolio.

M2 Presswire, pNA  
April 3, 2000  
Language: English Record Type: Fulltext  
Document Type: Magazine/Journal; Trade  
Word Count: 420

RDATE:31032000

Attachmate UK Sales Limited, a leading e-business solutions provider, has appointed Key Communications to handle its trade and corporate media communications. Attachmate is one of a number of new account wins for

Search Report from Ginger D. Roberts

Key IT since December 1999. Other accounts brought on board include Connectology, Real Networks, Sonic Foundry...

23/3,K/34 (Item 2 from file: 636)  
DIALOG(R)File 636:Gale Group Newsletter DB(TM)  
(c) 2002 The Gale Group. All rts. reserv.

04438099 Supplier Number: 55851377 (USE FORMAT 7 FOR FULLTEXT)  
**MERCK Group.**  
Analytical Instrument Industry Report, v16, n11, p7  
Sept 22, 1999  
Language: English Record Type: Fulltext  
Document Type: Magazine/Journal; Trade  
Word Count: 223

... sales was achieved in North America". At Merck Eurolab, which has, "succeeded in winning a number of new key accounts and concluded new agreements with major suppliers", sales were level at DEM64 million, but operating profits, "improved significantly..."

23/3,K/35 (Item 3 from file: 636)  
DIALOG(R)File 636:Gale Group Newsletter DB(TM)  
(c) 2002 The Gale Group. All rts. reserv.

04133784 Supplier Number: 54264642 (USE FORMAT 7 FOR FULLTEXT)  
**The evolution of marketing over the past 25 years.**  
Electronic Payments International, n140, pNA  
Feb 24, 1999  
Language: English Record Type: Fulltext  
Document Type: Newsletter; Trade  
Word Count: 1131

(USE FORMAT 7 FOR FULLTEXT)  
**TEXT:**  
...split campaigns. Behavioural, psychographic and externally enriched customer segmentation, with the beginnings of customer-specific communication via multiple channels thought through differentiated campaigns. Classical event-driven marketing that uses models of...

...the GSM network. Mondex, too, is basing systems on the ETSI's latest standard for communications requirements for additional smart cards readers. "It is likely both platforms will coexist. We've written the requirements for the API [application platform interface] and are entering a second implementation phase. Java will be used with part of Visa's open platform for downloading applications," stated Michael Sanders, project manager, SMG6 and SMG9, at the ETSI, who added that there has been little contact with Mondex to date. Tim Baker, wireless communications MarCom manager at Gemplus, does not see a problem with having more than one platform...

...SIM card is actually your identification. It enables and opens the channel. Then the bank talks directly to the banking card. It is not a case where someone has stolen a...

...security guarantees for mobile phone transactions using the SMS [short message service] for handling data downloaded to the SIM and we have developed an encryption method to sit on top of...

...numbers over the airwaves is to adopt the same principle used by French debit cards. Authentication of small purchases is approved locally (by the handset itself which recognises the PIN) and...

Search Report from Ginger D. Roberts

...For example, I think it would be hard for a bank to accept embedding an account number on a SIM in a single-slot handset scenario," said Baker. A case in point...

...took a back-seat since "banks by nature are distrustful of anyone else controlling the authentication process", said a mid-ranking smart cards expert. Probably the biggest challenge will be pressuring

23/3,K/36 (Item 4 from file: 636)  
DIALOG(R)File 636:Gale Group Newsletter DB(TM)  
(c) 2002 The Gale Group. All rts. reserv.

03628104 Supplier Number: 47813106 (USE FORMAT 7 FOR FULLTEXT)  
**SEQUENT: Sequent appoints new UK Managing Director**  
M2 Presswire, pN/A  
July 3, 1997  
Language: English Record Type: Fulltext  
Document Type: Newswire; Trade  
Word Count: 545

... business unit director, he oversaw a successful growth in sales and the capture of a number of new key accounts . In the communications sector the company has continued to achieve success with its largest account...

23/3,K/37 (Item 5 from file: 636)  
DIALOG(R)File 636:Gale Group Newsletter DB(TM)  
(c) 2002 The Gale Group. All rts. reserv.

03105273 Supplier Number: 46350855 (USE FORMAT 7 FOR FULLTEXT)  
**Retailers Get Active In Check-Fraud Fight**  
Bank Technology News, pN/A  
May 1, 1996  
Language: English Record Type: Fulltext  
Document Type: Magazine/Journal; Trade  
Word Count: 1079

... checks, and to create new product opportunities, some banks are missing the point on a key component of fraud prevention: scrutinizing new account applicants. Nash estimates that at least one-third of the bad checks tendered by consumers at his company's stores are written on new accounts, which he characterizes as accounts that bear numbers of less than 300. "If I had better faith in banks doing account screening, I...

23/3,K/38 (Item 6 from file: 636)  
DIALOG(R)File 636:Gale Group Newsletter DB(TM)  
(c) 2002 The Gale Group. All rts. reserv.

03043913 Supplier Number: 46215924 (USE FORMAT 7 FOR FULLTEXT)  
**PIONEER SEEKING 'EFFICIENCY' IN 16% WORK FORCE REDUCTION**  
Audio Week, v8, n11, pN/A  
March 11, 1996  
Language: English Record Type: Fulltext  
Document Type: Newsletter; Trade  
Word Count: 812

... in having separate Pioneer home and car sales and marketing teams calling on same retail accounts .  
Announcement said "a number of key executives" would be given new

Search Report from Ginger D. Roberts

posts, but specified only that Steve Kurita, head of Pioneer home electronics, would serve as...

23/3,K/39 (Item 7 from file: 636)  
DIALOG(R)File 636:Gale Group Newsletter DB(TM)  
(c) 2002 The Gale Group. All rts. reserv.

02873075 Supplier Number: 45830579 (USE FORMAT 7 FOR FULLTEXT)  
**VOICE PROCESSING SYSTEM ADDS INTERACTIVE VOICE RESPONSE AND ACD**  
RBOC Update, v6, n10, pN/A  
Oct 1, 1995  
Language: English Record Type: Fulltext  
Document Type: Newsletter; Trade  
Word Count: 567

... up screens, Verbatim leads the installer step- by-step through setup of an IVR application.

Key Voice's new account number box keeps track of a caller's account number throughout the call. The account number may be the caller's telephone number or account number. If the host telephone system supplies the identity of the caller via DTMF or via a serial link, this information is stored as the account number. If not, the system can be configured to ask callers to dial in their account number. If the caller leaves a message during the call, the account number is stored with the message and played back with the message. Account numbers can also be used as input for IVR.

Key Voice's ACD box provides departmental...

23/3,K/40 (Item 8 from file: 636)  
DIALOG(R)File 636:Gale Group Newsletter DB(TM)  
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02871436 Supplier Number: 45828766 (USE FORMAT 7 FOR FULLTEXT)  
**KEY VOICE'S LATEST RELEASE OF VERBATIM VOICE PROCESSING SYSTEM ADDS INTERACTIVE VOICE RESPONSE AND ACD**  
Audiotex Update, v7, n10, pN/A  
Oct 1, 1995  
Language: English Record Type: Fulltext  
Document Type: Newsletter; Trade  
Word Count: 567

... up screens, Verbatim leads the installer step- by-step through setup of an IVR application.

Key Voice's new account number box keeps track of a caller's account number throughout the call. The account number may be the caller's telephone number or account number. If the host telephone system supplies the identity of the caller via DTMF or via a serial link, this information is stored as the account number. If not, the system can be configured to ask callers to dial in their account number. If the caller leaves a message during the call, the account number is stored with the message and played back with the message. Account numbers can also be used as input for IVR.

Key Voice's ACD box provides departmental...

23/3,K/41 (Item 9 from file: 636)  
DIALOG(R)File 636:Gale Group Newsletter DB(TM)  
(c) 2002 The Gale Group. All rts. reserv.

01705946 Supplier Number: 42754080 (USE FORMAT 7 FOR FULLTEXT)  
**New Members Will Pay the Price to Play in Visa**

Search Report from Ginger D. Roberts

Credit Card News, pN/A

Feb 15, 1992

Language: English Record Type: Fulltext

Document Type: Newsletter; Trade

Word Count: 767

... it sorted the issues out. Visa's new fees and regulations are not retroactive.

A key difference between the rival bank card associations' new rules is the issue of accounts controlled...

...the MasterCard member. Visa, on the other hand, will allow affinity cards to bear a second account number and allow transactions to be processed by the affinity partner. But Visa insists that transactions...

23/3,K/42 (Item 10 from file: 636)

DIALOG(R)File 636:Gale Group Newsletter DB(TM)

(c) 2002 The Gale Group. All rts. reserv.

01539056 Supplier Number: 42229555 (USE FORMAT 7 FOR FULLTEXT)

**Secondary Market Agencies**

The Mortgage Marketplace, v1, n27, pN/A

July 19, 1991

Language: English Record Type: Fulltext

Document Type: Newsletter; Trade

Word Count: 667

(USE FORMAT 7 FOR FULLTEXT)

TEXT:

Freddie Mac Marketing. Freddie Mac has broken its customer base into three sectors: corporate accounts, key accounts, and national accounts.

Corporate accounts are those that closely follow standard procedures. They will receive next day contracts for cash sales, ten day turnaround for master commitments and a new toll free number, 800 FREDDIE. Key accounts will negotiate primarily with the regional offices. There will be few changes for large, national...

23/3,K/43 (Item 1 from file: 810)

DIALOG(R)File 810:Business Wire

(c) 1999 Business Wire . All rts. reserv.

0486891 BW1212

BIO PLEXUS: Bio-Plexus Reports First Quarter Results; Announces Contract with Volunteer Hospital Association of America

May 15, 1995

Byline: Business Editors

...with Baxter

Healthcare's national support. This combination should enable Bio-Plexus to increase the number of new accounts, including key accounts like the VHA. We are making good progress in this regard. Our customer base...

23/3,K/44 (Item 2 from file: 810)

DIALOG(R)File 810:Business Wire

(c) 1999 Business Wire . All rts. reserv.

Search Report from Ginger D. Roberts

0481340 BW1131

**DELTA DENTAL: Annual report details record year for state's largest dental carrier**

April 26, 1995

Byline: Business Editors and Health/Medical Writers

...business," said Delta Chief Financial Officer Joseph C. Jaeger. "We are particularly pleased with the number of new key accounts secured, which bodes well for our performance in 1995."

Delta's financial health and stability...

23/3,K/45 (Item 1 from file: 813)

DIALOG(R)File 813:PR Newswire

(c) 1999 PR Newswire Association Inc. All rts. reserv.

1272822 FLW023

**Precision Response Corporation Reports 1998 First Quarter Results**

DATE: May 6, 1998 16:35 EDT WORD COUNT: 814

... also aggressively seeking new growth opportunities. We are excited to report that we generated significant new business from a number of our key accounts during the quarter, including a new technical support help desk for AT&T, and have recently been selected to provide customer...

... customer care service on several large complex programs. The American Express business is a new key relationship for PRC, and teleservices work for these programs is expected to commence in the...

23/3,K/46 (Item 2 from file: 813)

DIALOG(R)File 813:PR Newswire

(c) 1999 PR Newswire Association Inc. All rts. reserv.

1091774 a9345

**Nortel (Northern Telecom) Wins \$US 329 Million In New Business**

DATE: May 1, 1997 10:46 EDT WORD COUNT: 305

... local or long-distance service providers without going through the expense of changing their telephone number .

In one key account , Nortel will be replacing 2.2 million lines of older, non-Nortel switching technology with Nortel's state-of...

23/3,K/47 (Item 3 from file: 813)

DIALOG(R)File 813:PR Newswire

(c) 1999 PR Newswire Association Inc. All rts. reserv.

0509414 PG001

**C-COR ANNOUNCES 1992 YEAR-END FINANCIAL RESULTS, REVENUES UP 59 PERCENT**

DATE: August 19, 1992 07:56 EDT WORD COUNT: 936

...sign was the broad based nature of orders, both in types of product and markets. Key installations of digital fiber optic systems, along with delivery of

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the industry's first 1...

...industry improved considerably. In Canada, orders increased significantly, and we were able to open a number of new accounts as well. Opportunities in the Far East developed as we were able to supply large...?  
?

Search Report from Ginger D. Roberts

```
?show files;ds
File 15:ABI/Inform(R) 1971-2002/Jun 17
      (c) 2002 ProQuest Info&Learning
File 16:Gale Group PROMT(R) 1990-2002/Jun 17
      (c) 2002 The Gale Group
File 148:Gale Group Trade & Industry DB 1976-2002/Jun 18
      (c) 2002 The Gale Group
File 160:Gale Group PROMT(R) 1972-1989
      (c) 1999 The Gale Group
File 275:Gale Group Computer DB(TM) 1983-2002/Jun 17
      (c) 2002 The Gale Group
File 621:Gale Group New Prod.Annou.(R) 1985-2002/Jun 17
      (c) 2002 The Gale Group
```

Set	Items	Description
S1	34904	ACCOUNT? ?(3N)(NUMBER? ? OR ID OR IDENTIFIER? ?)
S2	107458	SINGLE()USE OR SINGLEUSE OR USED()(ONCE OR ONE()TIME OR TEMPORARILY) OR TEMPORARY(3N)S1 OR DISPOSABLE?
S3	803502	VERIFY? OR AUTHENTICAT? OR CONFIRM?
S4	5859065	COMMUNICAT? OR INTERACT? OR INTERFAC? OR TALK?
S5	1381913	TRANSMIT? OR TRANSMISSION? OR DOWNLOAD? OR DOWN()LOAD?
S6	3789354	RECEIV? OR RECEPTION?
S7	2711	S1(6N)(SECOND OR ANOTHER OR NEW OR REPLAC? OR SUBSTITUT? OR "PLACE()OF" OR UPDATE?)
S8	2404224	KEY? ? OR CIPHER?
S9	3584760	DATA()ELEMENT? ? OR NAME? ? OR ADDRESS OR SOCIAL()SECURITY-()NUMBER OR EMPLOYEE() (NUMBER? ? OR NO? ?)
S10	62	S1(3N)S2
S11	922	S1(S)S3
S12	60	S4(S)S11
S13	8	S5(S)S12
S14	0	S7(S)S13
S15	224	S7(S)S9
S16	224	S15 NOT (S10 OR S14)
S17	0	S1(S)S3(S)S4(S)S5(S)S6(S)S7
S18	1714	S1(S)S8
S19	121	S7(S)S18
S20	94	S19 NOT (S10 OR S14:S17)
S21	102	S13 OR S20
S22	82	S21 NOT PY>2000
S23	63	RD (unique items)

?t23/3,k/all

23/3,K/1 (Item 1 from file: 15)
DIALOG(R)File 15:ABI/Inform(R)
(c) 2002 ProQuest Info&Learning. All rts. reserv.

01958582 46586224
Conferees adopt privacy provisions
Anonymous
ABA Bank Compliance v20n11 PP: 1 Nov 1999
ISSN: 0887-0187 JRNLD CODE: BCP
WORD COUNT: 326

...ABSTRACT: versions of financial modernization legislation have adopted privacy provisions that will significantly affect insured institutions. Key provisions involve the following: 1. disclosures, 2. new opt-out requirements, 3. no sharing account numbers, 4. pretext calling, 5. financial institution safeguards, 6. FCRA, and 7. preemption.

23/3,K/2 (Item 2 from file: 15)
DIALOG(R)File 15:ABI/Inform(R)

Search Report from Ginger D. Roberts

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01838276 04-89267

**Virtual cash gets real**

Larsen, Amy K

Informationweek n736 PP: 46-58 May 31, 1999

ISSN: 8750-6874 JRNL CODE: IWK

WORD COUNT: 3947

...TEXT: a digital wallet makes a purchase from CDNow, the music vendor's Web site will **communicate** with AOL's wallet server to **verify** the user's identity. The wallet site verifies the consumer has enough credit with the creditor bank to cover the transaction cost and **communicates** an authorization back to CDNow. The consumer's credit-card information is **transmitted** between the wallet and the creditor bank only once when the wallet is first set up...

... idea is to eliminate the need for consumers to re-enter a 16digit credit-card **account number** each time they make a purchase simplifying the ordering process and adding a level of security because the credit-card number isn't **transmitted** across the wire.

(Illustration Omitted)

Krupit expects the convenience factor to count. "We compete head to...

23/3,K/3 (Item 3 from file: 15)

DIALOG(R)File 15:ABI/Inform(R)

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01837769 04-88760

**Card fraud: Down but not out**

Punch, Linda

Credit Card Management v12n3 PP: 30-42 Jun 1999

ISSN: 0896-9329 JRNL CODE: CCM

WORD COUNT: 3096

...TEXT: the key they use to develop the validation algorithm so MasterCard can determine if the **account number** is legitimate. The **new** monitoring system has saved MasterCard members "tens of millions of dollars," says Lisker.

Compounding the...

23/3,K/4 (Item 4 from file: 15)

DIALOG(R)File 15:ABI/Inform(R)

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01711504 03-62494

**When CEOs sell**

Mandell, Mel

Management Review v87n9 PP: 65-67 Oct 1998

ISSN: 0025-1895 JRNL CODE: MRV

WORD COUNT: 1950

...ABSTRACT: the nature of the industry, and the extent to which revenues derive from a small **number** of major **accounts**. The selling process itself is another **key** contributor, with important customers requesting meetings with the CEOs of major suppliers.

...TEXT: the nature of the industry and the extent to which revenues derive from a small **number** of major **accounts**. The selling process itself is another **key** contributor, with important customers requesting meetings

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with the CEOs of major suppliers.

Larry Libenow, CEO...

23/3,K/5 (Item 5 from file: 15)  
DIALOG(R)File 15:ABI/Inform(R)  
(c) 2002 ProQuest Info&Learning. All rts. reserv.

01574048 02-25037  
**FDIC identifies security risks for banks and the Internet**  
Anonymous  
ABA Bank Compliance v19n2 (Regulatory & Legislative Advisory) PP: 4 Feb  
1998  
ISSN: 0887-0187 JRNLD CODE: BCP  
WORD COUNT: 229

...TEXT: in the report are (1) data privacy and confidentiality, (2) changing data during or after transmission , (3) authentication of the identities of all parties to a communication , (4) creating proof of the origin or delivery of Internet data/transactions, and (5) access...

... example, on-line "sniffer" programs could be set up to steal confidential data such as account numbers or passwords. "Spoofers" are techniques by which one computer can claim to be another, thereby...

23/3,K/6 (Item 6 from file: 15)  
DIALOG(R)File 15:ABI/Inform(R)  
(c) 2002 ProQuest Info&Learning. All rts. reserv.

01514072 01-65060  
**Don't write off client write-up**  
Bellone, Robert H  
Accounting Technology v13n8 PP: 34-42 Sep 1997  
ISSN: 0883-1866 JRNLD CODE: CIA  
WORD COUNT: 4031

...TEXT: a separate area for debits and credits.

By pressing a hot key, you can add account numbers on the fly when you're in an account field. If you can't remember an account number , simply press another hot key to pull up the chart of accounts list, then highlight the account you want to...

23/3,K/7 (Item 7 from file: 15)  
DIALOG(R)File 15:ABI/Inform(R)  
(c) 2002 ProQuest Info&Learning. All rts. reserv.

01471207 01-22195  
**Maximizing investment dollars**  
Anonymous  
Chain Store Age v73n7 PP: T12-T13 Jul 1997  
ISSN: 1087-0601 JRNLD CODE: CSA  
WORD COUNT: 805

...TEXT: with the exception of those caused by natural disasters and other emergencies.

Wal-Mart's replacement strategy takes into account a number of factors. But the key considerations when it comes to deciding whether to replace or repair a unit, Sherman says...

Search Report from Ginger D. Roberts

23/3,K/8 (Item 8 from file: 15)  
DIALOG(R)File 15:ABI/Inform(R)  
(c) 2002 ProQuest Info&Learning. All rts. reserv.

01327737 99-77133  
**Turning lead into gold**  
Dorman, John; Hasan, Meheriar  
Bank Marketing v28n11 PP: 28-32 Nov 1996  
ISSN: 0888-3149 JRNL CODE: BNM  
WORD COUNT: 1757

...TEXT: Account managers were able to double their numbers of overall client contacts and increase the **number** of new **accounts** sold by 25 percent, substantially improving the bank's share of wallet for many customers...

23/3,K/9 (Item 9 from file: 15)  
DIALOG(R)File 15:ABI/Inform(R)  
(c) 2002 ProQuest Info&Learning. All rts. reserv.

01140790 97-90184  
**Pounding the pavement**  
Millan, Luis  
Canadian Banker v102n6 PP: 13-17 Nov/Dec 1995  
ISSN: 0822-6830 JRNL CODE: CBI  
WORD COUNT: 1718

...TEXT: The results he generates speak for themselves.

A mere six months after Ridd assumed his **new** position early this year, the **number** of commercial borrowing **accounts** in his territory had nearly doubled, while his commercial loan portfolio had grown by 250%. Aggressive canvassing coupled with enthusiasm and affability are the **keys** to his success, Ridd believes.

"A lot of people feel that banks aren't approachable..."

23/3,K/10 (Item 10 from file: 15)  
DIALOG(R)File 15:ABI/Inform(R)  
(c) 2002 ProQuest Info&Learning. All rts. reserv.

00755929 94-05321  
**In-store branches**  
Danowski, Alyson  
Bank Marketing v25n8 PP: 49-50 Aug 1993  
ISSN: 0888-3149 JRNL CODE: BNM  
WORD COUNT: 961

...TEXT: traditional bank lobbies are closed. A September 1992 Consumer Report article agrees, stating that a **key** to the success of a supermarket branch includes keeping the branches open when the store...

...significantly increased customers' awareness of its five new branches in Dillons 24-hour superstores. The **number** of new **accounts**, certificate of deposit openings and teller transactions increased following an eight-week "Latest in Banking..."

23/3,K/11 (Item 11 from file: 15)

Search Report from Ginger D. Roberts

DIALOG(R)File 15:ABI/Inform(R)  
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00733885 93-83106

Job performance and attitudes of disengagement stage salespeople who are about to retire

Cron, William L; Jackofsky, Ellen F; Slocum, John W Jr  
Journal of Personal Selling & Sales Management v13n2 PP: 1-13 Spring 1993

ISSN: 0885-3134 JRNLD CODE: JPN

WORD COUNT: 7543

...TEXT: twelve months.

SALES

1. The total volume of sales generated in this territory. 2. The number of new accounts developed. 3. Meeting sales objectives for all key product areas.

KNOWLEDGE

1. Demonstrated technical product knowledge. 2. Demonstrated customer and account knowledge. 3...

23/3,K/12 (Item 12 from file: 15)

DIALOG(R)File 15:ABI/Inform(R)  
(c) 2002 ProQuest Info&Learning. All rts. reserv.

00711011 93-60232

Quality builds business and customer loyalty

Myers, Dale H  
AT&T Technology v8n1 PP: 32-33 Spring 1993  
ISSN: 0889-8979 JRNLD CODE: ATT  
WORD COUNT: 1249

...TEXT: authorized him to cash a convenience check.

Not surprisingly, UCS leads its industry in eight key attributes of customer delight. And each month, the unit adds an average of 300,000 new accounts. As a result, UCS now ranks second in the industry in the number of accounts .

Whether business units earn a Baldrige Award or the Chairman's Quality Award (CQA), ...

23/3,K/13 (Item 13 from file: 15)

DIALOG(R)File 15:ABI/Inform(R)  
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00701207 93-50428

Relational DBMS servers: Cutting through the thicket  
Li, Paul; Wendel, Eric; Held, Jeff  
Network World v10n18 PP: 34-39 May 3, 1993  
ISSN: 0887-7661 JRNLD CODE: NWW  
WORD COUNT: 3481

...TEXT: declaration of referential relationships, rather than the more programmatic procedural method.

Referential integrity is a key feature for databases because it ensures

Search Report from Ginger D. Roberts

that related data tables--dubbed parents and children--are appropriately updated as changes are made. Thus, if an **account number** is changed in one table, referential integrity automatically updates that **account number** in related tables.

Every vendor surveyed for this article supports some form of SQL. However

...

23/3,K/14 (Item 14 from file: 15)  
DIALOG(R)File 15:ABI/Inform(R)  
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00698064 93-47285  
**Inland-Orange mill tightens control of its two digesters**  
Yeager, Robert L  
Pulp & Paper v67n3 PP: 38-40 Mar 1993  
ISSN: 0033-4081 JRNLD CODE: PUP  
WORD COUNT: 973

...TEXT: kappa number, etc.). When the operator wishes to change the grade, he simply enters the new grade **number**. The control system **accounts** for all process delays and tracks the grade interface as it flows through the digester. As the interface approaches **key** digester locations, flows, temperatures, etc., are changed to reflect the different conditions required for the...

23/3,K/15 (Item 15 from file: 15)  
DIALOG(R)File 15:ABI/Inform(R)  
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00603438 92-18541  
**Pacioli 2000 Revisited - ASCPA Product Report**  
Anonymous  
Australian Accountant v62n1 PP: 55 Feb 1992  
ISSN: 0004-8631 JRNLD CODE: AAA  
WORD COUNT: 464

...TEXT: facility which provides a window of about 10 lines, enabling the user to look up **account** or inventory **numbers** while entering data. Another good feature is the consistency with which the function **keys** are used in all modules.

The general ledger module is powerful and easy to set...

23/3,K/16 (Item 16 from file: 15)  
DIALOG(R)File 15:ABI/Inform(R)  
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00417492 88-34325  
**Peachtree Complete II: A Peach of an Accounting Pack**  
Bryan, Marvin  
Personal Computing v12n9 PP: 188, 191 Sep 1988  
ISSN: 0192-5490 JRNLD CODE: PSC

...ABSTRACT: 21/A1 accounting package has look-up windows to help with such tasks as verifying **account numbers**. Other new features include help screens, shortcut **keys** to bypass menus, range printing, and increased numeric capacity. The low-priced package delivers professional...

Search Report from Ginger D. Roberts

23/3,K/17 (Item 17 from file: 15)  
DIALOG(R)File 15:ABI/Inform(R)  
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00305354 86-05768  
**Bay's Battle: DMB&B's No. 2 Calls It Quits After Rise as D'Arcy's Leader Alter, Stewart**  
Advertising Age v57n5 PP: 1, 72 Jan 20, 1986  
ISSN: 0001-8899 JRNL CODE: ADA

...ABSTRACT: the board, 3. installing new top management, and 4. removing some management. D'Arcy's key failure was its inability to build a major New York office. D'Arcy lost a number of accounts in 1984, but Bay persuaded the board not to sell the firm to Mickelberry Corp...

23/3,K/18 (Item 18 from file: 15)  
DIALOG(R)File 15:ABI/Inform(R)  
(c) 2002 ProQuest Info&Learning. All rts. reserv.

00233043 84-11604  
**K & E Gets House in Order, Eyes Expansion**  
Giges, Nancy  
Advertising Age v55n11 PP: 24 Mar 12, 1984  
ISSN: 0001-8899 JRNL CODE: ADA

...ABSTRACT: advertising agency. Financing was one of the requirements of becoming a top agency, and a key factor in the acquisition by Lorimar. K&E is now examining numerous acquisitions and ways...

...put all its resources in Los Angeles, California, before moving to other cities, however. A number of new accounts recently were added to the agency's New York and Boston offices.

23/3,K/19 (Item 19 from file: 15)  
DIALOG(R)File 15:ABI/Inform(R)  
(c) 2002 ProQuest Info&Learning. All rts. reserv.

00135552 81-05338  
**Productivity: Part II: Dealer Productivity**  
Kuhn, Bill  
Geyer's Dealer Topics v146n2 PP: 76-78 Feb 1981  
ISSN: 0016-948X JRNL CODE: GEY

ABSTRACT: People, not technology, are the key to productivity. Westinghouse's approach to productivity through people includes: 1. establishing productivity as a...

...guide to performance. Sales productivity measures include: 1. volume, 2. sales per square foot, 3. number of new accounts , and 4. number of calls. Measuring output (profits) against input (assets) gives financial productivity. Working capital is the...

23/3,K/20 (Item 20 from file: 15)  
DIALOG(R)File 15:ABI/Inform(R)  
(c) 2002 ProQuest Info&Learning. All rts. reserv.

00100936 79-15978  
**Get More Than Mere Time from Independent Sales Reps**  
Bobrow, Edwin E.  
Sales & Marketing Management v123n3 PP: 83-84 Aug. 1979

Search Report from Ginger D. Roberts

ISSN: 0163-7517 JRNL CODE: SAL

...ABSTRACT: show without setting specific objectives for sales representatives. The company needs to determine specifically the number of new accounts it wants open and the number of buyers it wants the representatives to bring into...

... meeting the objectives. Checking the goals with the representative council or advisory panel or with key rep organizations insures acceptance of the objectives by the sales force. The rep measures his...

23/3,K/21 (Item 1 from file: 16)  
DIALOG(R)File 16:Gale Group PROMT(R)  
(c) 2002 The Gale Group. All rts. reserv.

08208305 Supplier Number: 68362193 (USE FORMAT 7 FOR FULLTEXT)  
Ateb Inc. (marketing a software program ) (Brief Article) (Statistical Data Included)  
WWP-Report on Mining, Metal Making and Conversion, v16, n9, p83  
Oct 27, 2000  
Language: English Record Type: Fulltext  
Article Type: Brief Article; Statistical Data Included  
Document Type: Magazine/Journal; Trade  
Word Count: 250

... renew drug prescriptions over the phone without talking to a pharmacist. Customers are prompted to key in an account number and prescription they need.

New retail contracts pushed Ateb's sales to \$10.4 million last year from \$5.7...

23/3,K/22 (Item 2 from file: 16)  
DIALOG(R)File 16:Gale Group PROMT(R)  
(c) 2002 The Gale Group. All rts. reserv.

07966174 Supplier Number: 66571850 (USE FORMAT 7 FOR FULLTEXT)  
MSC.Software Reports 119 Percent Earnings Growth in the Third Quarter;  
Continued Double-Digit Revenue Growth; Web Initiatives Showing Traction.  
Business Wire, p0202  
Nov 1, 2000  
Language: English Record Type: Fulltext  
Document Type: Newswire; Trade  
Word Count: 1606

... will evaluate opportunities to replace physical testing with MSC's simulation software. During Q3, the number of new accounts signed in Europe stood at 29.

Asia Pacific  
The Asia Pacific region continued to grow...

23/3,K/23 (Item 3 from file: 16)  
DIALOG(R)File 16:Gale Group PROMT(R)  
(c) 2002 The Gale Group. All rts. reserv.

07444791 Supplier Number: 62322905 (USE FORMAT 7 FOR FULLTEXT)  
Cylink To Provide End-to-End Security for WAP e-Business Transactions;  
Company Plans to Offer Both Software and Hardware Solutions to Close 'The Gap in WAP'.  
Business Wire, p1065  
May 26, 2000

Search Report from Ginger D. Roberts

Language: English Record Type: Fulltext  
Document Type: Newswire; Trade  
Word Count: 1082

... to intercept, tamper with or redirect the data at the WAP gateway and thereby compromise key information such as end users' phone numbers and account data. Cylink's new offerings will also offer a variety of architectural advantages that ease implementation as well as...

23/3,K/24 (Item 4 from file: 16)  
DIALOG(R)File 16:Gale Group PROMT(R)  
(c) 2002 The Gale Group. All rts. reserv.

06661047 Supplier Number: 55859374  
MCI, Sprint could pass antitrust test. (possible buyout of Sprint Corp. by MCI WorldCom Inc.) (Company Business and Marketing) (Statistical Data Included)  
Wilke, John R.; Chen, Kathy  
The Wall Street Journal, pA3 (W) pA3 (E)  
Sept 27, 1999  
Language: English Record Type: Abstract  
Article Type: Statistical Data Included  
Document Type: Newspaper; General Trade

ABSTRACT:  
...strong consumer brand. The Federal Communications Commission and Justice Department would have to take into account the number of new entrants in the telecommunications market, despite the fact the numbers may suggest that this combination...

...market too concentrated. But MCI WorldCom might not gain Sprint's Internet-services network, another key asset. The Justice Department already forced the company to sell MCI's Internet-services business...

23/3,K/25 (Item 5 from file: 16)  
DIALOG(R)File 16:Gale Group PROMT(R)  
(c) 2002 The Gale Group. All rts. reserv.

06658890 Supplier Number: 55851377 (USE FORMAT 7 FOR FULLTEXT)  
MERCK Group.  
Analytical Instrument Industry Report, v16, n11, p7  
Sept 22, 1999  
Language: English Record Type: Fulltext  
Document Type: Magazine/Journal; Trade  
Word Count: 223

... sales was achieved in North America". At Merck Eurolab, which has, "succeeded in winning a number of new key accounts and concluded new agreements with major suppliers", sales were level at DEM64 million, but operating profits, "improved significantly..."

23/3,K/26 (Item 6 from file: 16)  
DIALOG(R)File 16:Gale Group PROMT(R)  
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06515301 Supplier Number: 55264129 (USE FORMAT 7 FOR FULLTEXT)  
Harte-Hanks Reports Second Quarter 1999 EPS Up 18.2 Percent and Operating Income Up 14.1 Percent.  
Business Wire, p0471  
July 26, 1999

Search Report from Ginger D. Roberts

Language: English Record Type: Fulltext  
Document Type: Newswire; Trade  
Word Count: 2524

... and expand major customer accounts in the second quarter:

-- Harte-Hanks Response Management added 11 new customers and expanded a number of key customer accounts , including the lead management services it provides to IBM. Under a new multi-year procurement...

23/3,K/27 (Item 7 from file: 16)  
DIALOG(R)File 16:Gale Group PROMT(R)  
(c) 2002 The Gale Group. All rts. reserv.

06501844 Supplier Number: 55212487 (USE FORMAT 7 FOR FULLTEXT)  
Digital Origin Reports Q3 Results; Company Returns to Operating Profitability On Strong Software Revenue Growth.

Business Wire, p0064  
July 21, 1999  
Language: English Record Type: Fulltext  
Document Type: Newswire; Trade  
Word Count: 1747

... continued, "Our North American business performed above plan with sales and marketing wins in a number of new key accounts and continued strong performance from our recently developed camcorder partners. Our increased emphasis and investment...

23/3,K/28 (Item 8 from file: 16)  
DIALOG(R)File 16:Gale Group PROMT(R)  
(c) 2002 The Gale Group. All rts. reserv.

06378549 Supplier Number: 54763090 (USE FORMAT 7 FOR FULLTEXT)  
Virtual Cash Gets Real -- Businesses Are Deploying New Online Payment Technologies In Lieu Of Credit-Card Systems.(Internet/Web/Online Service Information)  
Larsen, Amy K.  
InformationWeek, p46  
May 31, 1999  
Language: English Record Type: Fulltext Abstract  
Document Type: Magazine/Journal; Tabloid; General Trade  
Word Count: 3246

... a digital wallet makes a purchase from CDNow, the music vendor's Web site will communicate with AOL's wallet server to verify the user's identity. The wallet site verifies the consumer has enough credit with the creditor bank to cover the transaction cost and communicates an authorization back to CDNow. The consumer's credit-card information is transmitted between the wallet and the creditor bank only once-when the wallet is first set...

...is to eliminate the need for consumers to re-enter a 16-digit credit-card account number each time they make a purchase- simplifying the ordering process and adding a level of security because the credit-card number isn't transmitted across the wire.

Krupit expects the convenience factor to count. "We compete head-to-head..."

Search Report from Ginger D. Roberts

23/3,K/29 (Item 9 from file: 16)  
DIALOG(R)File 16:Gale Group PROMT(R)  
(c) 2002 The Gale Group. All rts. reserv.

06114847 Supplier Number: 53716063 (USE FORMAT 7 FOR FULLTEXT)  
**Exposed! (Internet/Web/Online Service Information)**

Scott, Rick  
PC/Computing, v12, n3, p156(1)  
March, 1999  
Language: English Record Type: Fulltext  
Document Type: Magazine/Journal; General Trade  
Word Count: 1904

... umer tips.

5. Web merchants can raid your bank account. All they need is your account number --no permission required. The most common way merchants get their paws into your coffers is by first not accepting credit cards. Next they ask for your bank account number when you order, ostensibly to verify that you can cover the check. There are even downloadable apps--like Nova Check Mates from ColDen Communications -- that help Web stores grab your info. A bank told us that this sneakiness is allowed "for the customer's convenience." Yeah, right. Never give out your bank account numbers . If a Web merchant zaps your account, contact your bank immediately. Also file a complaint...

23/3,K/30 (Item 10 from file: 16)  
DIALOG(R)File 16:Gale Group PROMT(R)  
(c) 2002 The Gale Group. All rts. reserv.

05597117 Supplier Number: 48470705 (USE FORMAT 7 FOR FULLTEXT)  
**Precision Response Corporation Reports 1998 First Quarter Results**  
PR Newswire, p0506FLW023  
May 6, 1998  
Language: English Record Type: Fulltext  
Document Type: Newswire; Trade  
Word Count: 857

... also aggressively seeking new growth opportunities. We are excited to report that we generated significant new business from a number of our key accounts during the quarter, including a new technical support help desk for AT&T, and have recently been selected to provide customer...

...customer care service on several large complex programs. The American Express business is a new key relationship for PRC, and teleservices work for these programs is expected to commence in the...

23/3,K/31 (Item 11 from file: 16)  
DIALOG(R)File 16:Gale Group PROMT(R)  
(c) 2002 The Gale Group. All rts. reserv.

05485066 Supplier Number: 48310800 (USE FORMAT 7 FOR FULLTEXT)  
**Global Power, Regional Focus**  
Ng, Melissa  
Travel Agent, p72  
Feb 23, 1998  
Language: English Record Type: Fulltext  
Document Type: Magazine/Journal; Trade  
Word Count: 2192

Search Report from Ginger D. Roberts

... international and integrated company that encompasses the best of both America and Europe.

Regional Strategy. Key to CWT's strategy is to create a system of regional headquarters that build on...

...the agency] stronger,' says Doug Ziemer, president of the Americas. The result has been a number of new corporate account wins, and better employee retention of staff growth within the company. Ziemer believes CWT is...

23/3,K/32 (Item 12 from file: 16)  
DIALOG(R)File 16:Gale Group PROMT(R)  
(c) 2002 The Gale Group. All rts. reserv.

04537024 Supplier Number: 46666367 (USE FORMAT 7 FOR FULLTEXT)

**Database Diving**  
Bank Investment Marketing, p095  
Sept, 1996  
Language: English Record Type: Fulltext  
Document Type: Magazine/Journal; Trade  
Word Count: 735

... screen containing the data from the prospect profile record, and the system assigns a permanent new account number . After completing the new account record, the rep can print the new account form and customer agreement on the...

23/3,K/33 (Item 13 from file: 16)  
DIALOG(R)File 16:Gale Group PROMT(R)  
(c) 2002 The Gale Group. All rts. reserv.

04331297 Supplier Number: 46350855 (USE FORMAT 7 FOR FULLTEXT)

**Retailers Get Active In Check-Fraud Fight**  
Bank Technology News, pN/A  
May 1, 1996  
Language: English Record Type: Fulltext  
Document Type: Magazine/Journal; Trade  
Word Count: 1079

... checks, and to create new product opportunities, some banks are missing the point on a key component of fraud prevention: scrutinizing new account applicants. Nash estimates that at least one-third of the bad checks tendered by consumers at his company's stores are written on new accounts, which he characterizes as accounts that bear numbers of less than 300. "If I had better faith in banks doing account screening, I...

23/3,K/34 (Item 14 from file: 16)  
DIALOG(R)File 16:Gale Group PROMT(R)  
(c) 2002 The Gale Group. All rts. reserv.

04245323 Supplier Number: 46215924 (USE FORMAT 7 FOR FULLTEXT)  
**PIONEER SEEKING 'EFFICIENCY' IN 16% WORK FORCE REDUCTION**  
Audio Week, v8, n11, pN/A  
March 11, 1996  
Language: English Record Type: Fulltext  
Document Type: Newsletter; Trade  
Word Count: 812

... in having separate Pioneer home and car sales and marketing teams calling on same retail accounts .

Search Report from Ginger D. Roberts

Announcement said "a number of key executives" would be given new posts, but specified only that Steve Kurita, head of Pioneer home electronics, would serve as...

23/3,K/35 (Item 15 from file: 16)  
DIALOG(R)File 16:Gale Group PROMT(R)  
(c) 2002 The Gale Group. All rts. reserv.

03115108 Supplier Number: 44247111 (USE FORMAT 7 FOR FULLTEXT)  
**Westerlings' Secret Past**  
HFD-The Weekly Home Furnishings Newspaper, p48  
Nov 22, 1993  
Language: English Record Type: Fulltext  
Document Type: Magazine/Journal; Trade  
Word Count: 1093

... boasts 1,200 china patterns in stock - 'every major brand,' said Timer. Noritake is its **number** -one china **account** with Lenox a close second, 'giving them a rough battle' with its American Home collection at key price points. Wedgwood sales are up at Westerlings: 'They've come up with strong patterns...

23/3,K/36 (Item 16 from file: 16)  
DIALOG(R)File 16:Gale Group PROMT(R)  
(c) 2002 The Gale Group. All rts. reserv.

02240799 Supplier Number: 42924011 (USE FORMAT 7 FOR FULLTEXT)  
**Vendors Get Stamp of Approval for Postal Net**  
CommunicationsWeek, p5  
April 20, 1992  
Language: English Record Type: Fulltext  
Document Type: Newsletter; Trade  
Word Count: 384

... Postal Service's office of communications & technology. Smaller locations will have the option of installing **key** systems from AT&T or WIN. The value of the two contracts are based on historical data taking into account the **number** of new buildings planned (on average, 200 annually) coupled with typical replacement patterns, said John Davin, head...

23/3,K/37 (Item 17 from file: 16)  
DIALOG(R)File 16:Gale Group PROMT(R)  
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01744746 Supplier Number: 42184557 (USE FORMAT 7 FOR FULLTEXT)  
**Ogilvy & Mather/L.A.**  
Marketing Computers, v0, n0, p27  
July, 1991  
Language: English Record Type: Fulltext  
Document Type: Magazine/Journal; Trade  
Word Count: 125

... to be having positive effect. Navigating difficult times admirably A-  
Teacher's Comments: Airline is **key** category to replenish. After defending a **number** of **accounts**, new business must follow.  
Overall Grade: A

Search Report from Ginger D. Roberts

23/3,K/38 (Item 18 from file: 16)  
DIALOG(R)File 16:Gale Group PROMT(R)  
(c) 2002 The Gale Group. All rts. reserv.

01026347 Supplier Number: 41126179  
**Lawson Products Inc - It's on the target for another year of record profits**  
Barron's, p48  
Jan 22, 1990  
Language: English Record Type: Abstract  
Document Type: Magazine/Journal; General Trade

ABSTRACT:

...the company's independent sales agents, expand the traditional marketers of Lawson's product lines, update the number of accounts and offer new products. Kalish's aim is to widen the independent sales force by 5-8%/yr...

...or \$1.42/shr. The article contains charts that show Lawson Products' financial overview, dividends, key ratios and shareholder data for 1989.

...

23/3,K/39 (Item 1 from file: 148)  
DIALOG(R)File 148:Gale Group Trade & Industry DB  
(c)2002 The Gale Group. All rts. reserv.

11299925 SUPPLIER NUMBER: 55577045 (USE FORMAT 7 OR 9 FOR FULL TEXT)  
**Doing it their way.(provision of financial services that small business customers desire)**  
Carroll, Peter  
Banking Strategies, 75, 4, 46(5)  
July-August, 1999  
ISSN: 1091-6385 LANGUAGE: English RECORD TYPE: Fulltext; Abstract  
WORD COUNT: 2987 LINE COUNT: 00247

... running with Adminstaff, a leading professional employer organization.

Merrill Lynch & Co. is cited as a key competitor by 80% of bankers responding to a recent survey by the Consumer Bankers Association...

...not one of its traditional strengths - and a small-business version of its capital management account to attract large numbers of new customers.

In addition to interest-bearing checking, Merrill's Working Capital Management Account offers a...

23/3,K/40 (Item 2 from file: 148)  
DIALOG(R)File 148:Gale Group Trade & Industry DB  
(c)2002 The Gale Group. All rts. reserv.

10052515 SUPPLIER NUMBER: 20361420 (USE FORMAT 7 OR 9 FOR FULL TEXT)  
**BEAUTY'S LATIN BEAT GETTING LOUDER. (Latin American market for cosmetics)**  
Larson, Soren  
WWD, v175, n38, p6S(1)  
Feb 27, 1998  
ISSN: 0149-5380 LANGUAGE: English RECORD TYPE: Fulltext  
WORD COUNT: 2308 LINE COUNT: 00185

... has come back across the Atlantic to oversee the southern push, while maintaining a small number of key accounts in New York.

"We've invested millions in a new fragrance center in Sao Paulo," said Spilka...

Search Report from Ginger D. Roberts

23/3,K/41 (Item 3 from file: 148)  
DIALOG(R)File 148:Gale Group Trade & Industry DB  
(c)2002 The Gale Group. All rts. reserv.

08537000 SUPPLIER NUMBER: 18106550 (USE FORMAT 7 OR 9 FOR FULL TEXT)  
Verity Reports Record Third Quarter Results; First Profitable Quarter Marks  
Major Milestone; Continued Significant Customer Growth Produces Record  
Quarter.  
Business Wire, p3191311  
March 19, 1996  
LANGUAGE: English RECORD TYPE: Fulltext  
WORD COUNT: 805 LINE COUNT: 00130

... on our 'topic everywhere' strategy is underscored by the large number of new alliances with key industry players that Verity achieved this quarter. We expanded our relationships with Netscape, Adobe and...

...our search engine in Lotus Notes Release 4," he added. "We also generated a large number of new accounts across our many market segments."

Among new OEM vendors agreeing to embed the Topic search engine were SoftQuad, Hitachi, Attachmate, Object Design...

23/3,K/42 (Item 4 from file: 148)  
DIALOG(R)File 148:Gale Group Trade & Industry DB  
(c)2002 The Gale Group. All rts. reserv.

08127313 SUPPLIER NUMBER: 17334269 (USE FORMAT 7 OR 9 FOR FULL TEXT)  
Workflow imposes ORDER on transaction processing. (includes related article  
on reengineering customer information processing for a regional banking  
system)  
Schreiber, Richard  
Datamation, v41, n13, p57(3)  
July 15, 1995  
ISSN: 1062-8363 LANGUAGE: English RECORD TYPE: Fulltext; Abstract  
WORD COUNT: 2144 LINE COUNT: 00187

... million-account database to identify whether a customer and/or household exists. If so, Innovative Update returns the specific account number. If not, Innovative Update will generate a new customer or household key so that the search database can be refreshed.

THE VALUE OF MIDDLEWARE

Perhaps the most...

23/3,K/43 (Item 5 from file: 148)  
DIALOG(R)File 148:Gale Group Trade & Industry DB  
(c)2002 The Gale Group. All rts. reserv.

07947406 SUPPLIER NUMBER: 17110678 (USE FORMAT 7 OR 9 FOR FULL TEXT)  
The plastic thief: preventing credit card fraud. (includes related  
articles)  
Schott, Steve; Gregg, Leigh  
Credit Union Executive, v35, n3, p16(8)  
May 15, 1995  
ISSN: 0011-1058 LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT; ABSTRACT  
WORD COUNT: 5629 LINE COUNT: 00447

... kingdom, including encryption for electronic routing numbers. A thief could take the box and create new PINs for account numbers

Search Report from Ginger D. Roberts

found in the wastebasket.

\* Establish controls. Know where all the credit union's member account

...

23/3,K/44 (Item 6 from file: 148)

DIALOG(R)File 148:Gale Group Trade & Industry DB  
(c)2002 The Gale Group. All rts. reserv.

07856897 SUPPLIER NUMBER: 16833473 (USE FORMAT 7 OR 9 FOR FULL TEXT)  
Bio-Plexus Reports First Quarter Results; Announces Contract with Volunteer  
Hospital Association of America.

Business Wire, p5151212

May 15, 1995

LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT  
WORD COUNT: 448 LINE COUNT: 00052

... with Baxter Healthcare's national support. This combination should enable Bio-Plexus to increase the number of new accounts , including key accounts like the VHA. We are making good progress in this regard. Our customer base...

23/3,K/45 (Item 7 from file: 148)

DIALOG(R)File 148:Gale Group Trade & Industry DB  
(c)2002 The Gale Group. All rts. reserv.

07815169 SUPPLIER NUMBER: 16863630 (USE FORMAT 7 OR 9 FOR FULL TEXT)  
Annual report details record year for state's largest dental carrier.

Business Wire, p04261131

April 26, 1995

LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT  
WORD COUNT: 305 LINE COUNT: 00026

... business," said Delta Chief Financial Officer Joseph C. Jaeger. "We are particularly pleased with the number of new key accounts secured, which bodes well for our performance in 1995."

Delta's financial health and stability...

23/3,K/46 (Item 8 from file: 148)

DIALOG(R)File 148:Gale Group Trade & Industry DB  
(c)2002 The Gale Group. All rts. reserv.

06791110 SUPPLIER NUMBER: 14566180 (USE FORMAT 7 OR 9 FOR FULL TEXT)  
Westerlings' secret past. (Westerlings tableware store, Berkeley, Illinois)

Kehoe, Ann-Margaret

HFD-The Weekly Home Furnishings Newspaper, v67, n47, p48(3)

Nov 22, 1993

ISSN: 0746-7885 LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT; ABSTRACT  
WORD COUNT: 1147 LINE COUNT: 00089

... boasts 1,200 china patterns in stock--"every major brand," said Timer. Noritake is its number -one china account with Lenox a close second , "giving them a rough battle" with its American Home collection at key price points. Wedgwood sales are up at Westerlings: "They've come up with strong patterns...

23/3,K/47 (Item 9 from file: 148)

DIALOG(R)File 148:Gale Group Trade & Industry DB  
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Search Report from Ginger D. Roberts

06437750      SUPPLIER NUMBER: 13675332      (USE FORMAT 7 OR 9 FOR FULL TEXT)  
Long-range planning guides contractor toward meeting goals. (the long-term  
planning of ComforTech, a heating contractor) (includes related article on  
residential advertising)

Clepper, Irene  
Air Conditioning, Heating & Refrigeration News, v188, n15, p21(3)

April 12, 1993

ISSN: 0002-2276      LANGUAGE: ENGLISH      RECORD TYPE: FULLTEXT; ABSTRACT  
WORD COUNT: 1037      LINE COUNT: 00078

... to get there?

"Realistically," Ratliff points out, "a plan changes every three months. We lose key people, unexpectedly get a good new account, or undergo any number of changes. A plan makes you see when the wheels are in the ditch, as..."

23/3,K/48      (Item 10 from file: 148)  
DIALOG(R)File 148:Gale Group Trade & Industry DB  
(c)2002 The Gale Group. All rts. reserv.

06142860      SUPPLIER NUMBER: 12684037      (USE FORMAT 7 OR 9 FOR FULL TEXT)  
The newsletter performance test. (newsletters from printers to customers)

(Column)

Griffin, George  
Graphic Arts Monthly, v64, n8, p118(4)  
August, 1992  
DOCUMENT TYPE: Column      ISSN: 1047-9325      LANGUAGE: ENGLISH  
RECORD TYPE: FULLTEXT; ABSTRACT  
WORD COUNT: 2592      LINE COUNT: 00197

... years, they will be enjoying significantly increased business with their long-time customers, and profitable new sales with impressive numbers of new accounts. The key concept is influence. Repeat mailings, and especially continuities such as house publications, create and exert...

23/3,K/49      (Item 11 from file: 148)  
DIALOG(R)File 148:Gale Group Trade & Industry DB  
(c)2002 The Gale Group. All rts. reserv.

06098201      SUPPLIER NUMBER: 12476852      (USE FORMAT 7 OR 9 FOR FULL TEXT)  
C-COR ANNOUNCES 1992 YEAR-END FINANCIAL RESULTS, REVENUES UP 59 PERCENT  
PR Newswire, 0819A1183  
August 19, 1992  
LANGUAGE: ENGLISH      RECORD TYPE: FULLTEXT  
WORD COUNT: 667      LINE COUNT: 00116

... sign was the broad based nature of orders, both in types of product and markets. Key installations of digital fiber optic systems, along with delivery of the industry's first 1...

...industry improved considerably. In Canada, orders increased significantly, and we were able to open a number of new accounts as well. Opportunities in the Far East developed as we were able to supply large...

23/3,K/50      (Item 12 from file: 148)  
DIALOG(R)File 148:Gale Group Trade & Industry DB  
(c)2002 The Gale Group. All rts. reserv.

Search Report from Ginger D. Roberts

05875750      SUPPLIER NUMBER: 12140125      (USE FORMAT 7 OR 9 FOR FULL TEXT)  
50 tips on how to merge.  
Homa, Lynn; Louzoun, Michelle; Rosenberg, Merri; Welch, Randy; Ferring,  
Judy; Piskora, Beth  
American Banker, v157, n59, p8A(9)  
March 26, 1992  
ISSN: 0002-7561      LANGUAGE: ENGLISH      RECORD TYPE: FULLTEXT; ABSTRACT  
WORD COUNT: 10166      LINE COUNT: 00796

... acquisitions for Mellon Bank Corp., getting the automated clearing house originator to change to the new account numbers is an "aggravating" process.

If a company that provides direct deposit to its employees sends...

23/3,K/51      (Item 13 from file: 148)  
DIALOG(R)File 148:Gale Group Trade & Industry DB  
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05204247      SUPPLIER NUMBER: 10622560      (USE FORMAT 7 OR 9 FOR FULL TEXT)  
Figuring the payback from image processing.  
Davis, Samuel G.  
Bank Management, v67, n4, p28(4)  
April, 1991  
ISSN: 1049-1775      LANGUAGE: ENGLISH      RECORD TYPE: FULLTEXT; ABSTRACT  
WORD COUNT: 2850      LINE COUNT: 00234

... could not be read by machine. Using information from the actual unread items, the operator keys in amounts, account numbers, etc. \* At another video display station, a balancing clerk displays and adjusts items in a deposit. Corrections of machine and key -entry errors and adjustments of customer errors are made to the proof data set by...

23/3,K/52      (Item 14 from file: 148)  
DIALOG(R)File 148:Gale Group Trade & Industry DB  
(c)2002 The Gale Group. All rts. reserv.

04610606      SUPPLIER NUMBER: 09033929      (USE FORMAT 7 OR 9 FOR FULL TEXT)  
Getting the ratios right. (A review of marketing strategies)  
Hirsch, Robin  
Management Today, p107(3)  
April, 1990  
CODEN: MANTA      ISSN: 0025-1925      LANGUAGE: ENGLISH      RECORD TYPE:  
    FULLTEXT  
WORD COUNT: 2589      LINE COUNT: 00203

... of the business. Once this dead wood had been cut out, and a relatively small number of new key accounts had been acquired, turnover rose by an amazing 50%. Yet the increase in business could still be handled satisfactorily, and without deterioration in the service to other key accounts. Had there been no such restriction of the distribution channels it would not have...

23/3,K/53      (Item 15 from file: 148)  
DIALOG(R)File 148:Gale Group Trade & Industry DB  
(c)2002 The Gale Group. All rts. reserv.

03897634      SUPPLIER NUMBER: 07486641      (USE FORMAT 7 OR 9 FOR FULL TEXT)  
Library acquisitions system: a micro application.  
Lee, Chui-chun  
Library Software Review, v8, n1, p2(6)

Search Report from Ginger D. Roberts

Jan-Feb, 1989

ISSN: 0742-5759

WORD COUNT: 1762

LANGUAGE: ENGLISH

LINE COUNT: 00140

RECORD TYPE: FULLTEXT

... in Figure 4, the staff fills in the following fields to complete an order: **order number**, **account number** (blank will default to the New York State account), date received, expended (payment), handling charges (if any), and pieces (we count...)

...updated, the data will be transferred onto the master records at the touch of a **key**.

To prevent possible errors in the cancellation process, the staff first has to enter the...

23/3,K/54 (Item 16 from file: 148)

DIALOG(R)File 148:Gale Group Trade & Industry DB  
(c)2002 The Gale Group. All rts. reserv.

02989769 SUPPLIER NUMBER: 04347286 (USE FORMAT 7 OR 9 FOR FULL TEXT)  
Dresher Inc. reports financial results for the fourth quarter and fiscal year ended June 30.

PR Newswire, NYPR42

Aug 7, 1986

LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT  
WORD COUNT: 777 LINE COUNT: 00070

... during the year. We successfully put into motion a number of strong programs with established **key accounts** and added a **number of important new accounts** during fiscal 1986.

"In many stores, Dresher products are being displayed prominently in a gallery...

23/3,K/55 (Item 17 from file: 148)

DIALOG(R)File 148:Gale Group Trade & Industry DB  
(c)2002 The Gale Group. All rts. reserv.

02507262 SUPPLIER NUMBER: 03980861 (USE FORMAT 7 OR 9 FOR FULL TEXT)  
Dresher Inc. reports earnings for the first quarter ended Sept. 30, 1985.  
PR Newswire, NYPR57

Oct 15, 1985

LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT  
WORD COUNT: 634 LINE COUNT: 00054

... of -- traditional styles.

"We successfully put into motion a number of strong programs with established **key accounts** and with **important new accounts**. In addition, a **number of key new dealers** were added at the end of fiscal 1985 which will favorably impact fiscal 1986..."

23/3,K/56 (Item 18 from file: 148)

DIALOG(R)File 148:Gale Group Trade & Industry DB  
(c)2002 The Gale Group. All rts. reserv.

02499370 SUPPLIER NUMBER: 03893471 (USE FORMAT 7 OR 9 FOR FULL TEXT)  
Dresher Inc. reports record sales for the fourth quarter and fiscal year ended June 30, 1985.

PR Newswire, NYPR4

Aug 12, 1985

LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT  
WORD COUNT: 760 LINE COUNT: 00068

Search Report from Ginger D. Roberts

... of -- traditional styles.

"We successfully put into motion a number of strong programs with established key accounts and with important new accounts . In addition, a number of key new dealers were added at the end of fiscal 1985 which will favorably impact fiscal 1986..."

23/3,K/57 (Item 1 from file: 160)

DIALOG(R)File 160:Gale Group PROMT(R)  
(c) 1999 The Gale Group. All rts. reserv.

01754330

Richton Intnl - Market Information  
Annual Report 1987 p. 0

...1987. Concurrently, we reorganized the top level of the company with new people in several key positions. The prior managing director of the English subsidiary was dismissed on March 30th. This...

... sales have continued to grow, production has increased to the highest levels ever, and a number of new accounts have been added.

...

23/3,K/58 (Item 2 from file: 160)

DIALOG(R)File 160:Gale Group PROMT(R)  
(c) 1999 The Gale Group. All rts. reserv.

01738531

STANDARD REGISTER INTRODUCES POINT OF ENTRY ENCODING SYSTEM  
News Release June 10, 1987 p. 1

... virtually eliminates those exception items that reach a bank's processing system missing an encoded account number -- TE- 1804 makes it possible for pre-qualified documents only to reach a bank's...

... The Point of Entry Encoder also greatly improves accuracy since tellers can verify customer's account numbers when accepting documents. Standard's new encoding system is easy for any operator to use. Following prompts on the clear LCD display panel, the operator simply selects the appropriate preprogrammed field format -- normally the account number field -- keys in the desired numbers, and inserts the document. Then, in one pass, the unit can...

... a print speed of 20 characters per second, the TE- 1804 also features a repeat key for fast repetitive encoding, and a special key that automatically adjusts the print field for multi-part documents.

Full text available on PTS...

23/3,K/59 (Item 1 from file: 275)

DIALOG(R)File 275:Gale Group Computer DB(TM)  
(c) 2002 The Gale Group. All rts. reserv.

01891305 SUPPLIER NUMBER: 17990734 (USE FORMAT 7 OR 9 FOR FULL TEXT)

The DCE security service. (the security protocol in the Open Software Foundation's Distributed Computing Environment specification) (includes glossary) (Technology Information)

Gittler, Frederic; Hopkins, Anne C.

Hewlett-Packard Journal, v46, n6, p41(8)

Dec, 1995

ISSN: 0018-1153

LANGUAGE: English

RECORD TYPE: Fulltext; Abstract

Search Report from Ginger D. Roberts

WORD COUNT: 6029 LINE COUNT: 00487

...ABSTRACT: security services of the Open Software Foundation's Distributed Computing Environment (DCE) enables the secure transmission of data between two parties in a DCE-based client/server environment. DCE is a...

...computing and network environments. The DCE security service combines the Kerberos version 5 encryption and authentication system with other tools to identify and authenticate users, enable applications to decide on whether to allow access, and secure data communications . The architecture and implementation of a DCE security service; the use of a central registry database containing the user and account passwords, keys and identifiers ; extended registry attributes; and security system requirements are discussed.

23/3,K/60 (Item 2 from file: 275)  
DIALOG(R)File 275:Gale Group Computer DB(TM)  
(c) 2002 The Gale Group. All rts. reserv.

01433075 SUPPLIER NUMBER: 10674953 (USE FORMAT 7 OR 9 FOR FULL TEXT)  
A. Montag & Associates switch from time share service to the Professional Portfolio. (Advent Software Inc., a special supplement on information and technology solutions for Wall Street)  
Wall Street Computer Review, v8, n7, pS3(1)  
April, 1991  
ISSN: 0738-4343 LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT; ABSTRACT  
WORD COUNT: 918 LINE COUNT: 00073

... than they've ever had. She uses a Hayes compatible modem to dial up the Interactive Data Corporation to price securities, and to use Schwab's Account Access Link to download some of their trade confirmations . And soon, she will also use The Professional Portfolio's interface with the Depository Trust Company to receive more trade confirmations . In comparing the mainframe time share service to working with his own data on the...

23/3,K/61 (Item 3 from file: 275)  
DIALOG(R)File 275:Gale Group Computer DB(TM)  
(c) 2002 The Gale Group. All rts. reserv.

01320168 SUPPLIER NUMBER: 07886842 (USE FORMAT 7 OR 9 FOR FULL TEXT)  
Lotus 1-2-3 Release 3.0: was it worth the wait? (evaluation)  
Berez, Kevin A.  
Computers in Banking, v6, n10, p72(2)  
Oct, 1989  
DOCUMENT TYPE: evaluation ISSN: 0742-6496 LANGUAGE: ENGLISH  
RECORD TYPE: FULLTEXT; ABSTRACT  
WORD COUNT: 2085 LINE COUNT: 00153

... internal data base, Lotus users will be pleased with improvements that range from 255 sort keys to multi-table querying, which allow susers to query more than one data base at...

...to list all expenses thwat are sales related, based on a common column such as account number .

Molasses in January?

While the new features are welcome, 3.0 raises some doubts in the area of compability. The evaluation...

Search Report from Ginger D. Roberts

23/3,K/62 (Item 4 from file: 275)  
DIALOG(R)File 275:Gale Group Computer DB(TM)  
(c) 2002 The Gale Group. All rts. reserv.

01177572 SUPPLIER NUMBER: 04458730 (USE FORMAT 7 OR 9 FOR FULL TEXT)  
**Handwritten, machine read. (optical character scanners used at a federal agency)**  
Infosystems, v33, n10, p41(1)  
Oct, 1986  
ISSN: 0364-5533 LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT; ABSTRACT  
WORD COUNT: 828 LINE COUNT: 00069

... from standardized forms.

Several factors led to the installation of the OCR systems. Many manual key -entry technicians retired at about the same time, making it difficult to find and train replacements . Also, the number of payroll accounts steadily increased in the southern region from 8,000 to 28,000. Payroll technicians in...

23/3,K/63 (Item 5 from file: 275)  
DIALOG(R)File 275:Gale Group Computer DB(TM)  
(c) 2002 The Gale Group. All rts. reserv.

01153802 SUPPLIER NUMBER: 00638540 (USE FORMAT 7 OR 9 FOR FULL TEXT)  
**PC Point of Sales: Stress-Free Shopping.**  
Mandell, P.  
PC Week, v2, n29, p33  
July 23, 1985  
ISSN: 0740-1604 LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT; ABSTRACT  
WORD COUNT: 591 LINE COUNT: 00044

... of leaving.

For the salesperson, it was an agonizing procedure. An average transaction had 89 key entries. The new POS has only 12. The new system retrieves its information from a...

...include all the SKU numbers of every product in the department and their prices, charge account numbers , and the New York sales tax percentage.

Next to the old POS system, "There's no comparison," said...

?

Search Report from Ginger D. Roberts

```
?show files;ds
File    9:Business & Industry(R) Jul/1994-2002/Jun 17
      (c) 2002 Resp. DB Svcs.
File   16:Gale Group PROMT(R) 1990-2002/Jun 17
      (c) 2002 The Gale Group
File 148:Gale Group Trade & Industry DB 1976-2002/Jun 18
      (c) 2002 The Gale Group
File 340:CLAIMS(R)/US Patent 1950-02/Jun 13
      (c) 2002 IFI/CLAIMS(R)
File 342:Derwent Patents Citation Indx 1978-01/200210
      (c) 2002 Thomson Derwent
File 345:Inpadoc/Fam. & Legal Stat 1968-2002/UD=200223
      (c) 2002 EPO
File 349:PCT FULLTEXT 1983-2002/UB=20020613,UT=20020530
      (c) 2002 WIPO/Univentio
File 351:Derwent WPI 1963-2002/UD,UM &UP=200238
      (c) 2002 Thomson Derwent
File 625:American Banker Publications 1981-2002/Jun 17
      (c) 2002 American Banker
File 654:US PAT.FULL. 1976-2002/Jun 11
      (c) FORMAT ONLY 2002 THE DIALOG CORP.
```

Set	Items	Description
S1	10	(CONSTRUCT? OR CREATE? ? OR CREATING OR GENERAT? OR PRODUC- ING OR PRODUCE) (3N) (SINGLEUSE OR SINGLE() USE) (2W) (ACCOUNT? ?)- (2W) (NUMBER? ? OR ID OR IDENTIFIER? ?)
S2	9	RD (unique items)

?t2/3,k/all

2/3,K/1 (Item 1 from file: 9)  
DIALOG(R) File 9:Business & Industry(R)  
(c) 2002 Resp. DB Svcs. All rts. reserv.

03161701 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**Amex Says E-Wallet Proved Too Awkward**  
(American Express discontinuing its Online Wallet)  
American Banker, v 166, n 120, p 1  
June 22, 2001  
DOCUMENT TYPE: Newspaper ISSN: 0002-7561 (United States)  
LANGUAGE: English RECORD TYPE: Fulltext  
WORD COUNT: 1048

(USE FORMAT 7 OR 9 FOR FULLTEXT)

TEXT:  
...setup by the consumer. When a cardholder gets it working right, it is  
supposed to create a single - use account number and expiration  
date that can be cut and pasted to a merchant's order form...

2/3,K/2 (Item 1 from file: 16)  
DIALOG(R) File 16:Gale Group PROMT(R)  
(c) 2002 The Gale Group. All rts. reserv.

08744689 Supplier Number: 75751961 (USE FORMAT 7 FOR FULLTEXT)  
**Amex Says E-Wallet Proved Too Awkward: Product's demise puts concept in  
doubt; its partisans persist.**  
Kuykendall, Lavonne  
American Banker, v166, n120, p1  
June 22, 2001  
Language: English Record Type: Fulltext  
Document Type: Magazine/Journal; Trade  
Word Count: 1147

Search Report from Ginger D. Roberts

... setup by the consumer. When a cardholder gets it working right, it is supposed to create a single - use account number and expiration date that can be cut and pasted to a merchant's order form...

2/3,K/3 (Item 1 from file: 340)  
DIALOG(R)File 340:CLAIMS(R)/US Patent  
(c) 2002 IFI/CLAIMS(R). All rts. reserv.

3435027 4182503

E/METHOD AND DEVICE FOR GENERATING A SINGLE - USE FINANCIAL ACCOUNT NUMBER

Inventors: Jindal Sanjay K (US); Schneier Bruce (US); Tedesco Daniel E (US); Walker Jay S (US)

Assignee: Walker Digital LLC

Assignee Code: 56063

Kind	Publication Number	Date	Application	
			Number	Date
A	US 6163771	20001219	US 97919339	19970828
Priority Applic:			US 97919339	19970828

Calculated Expiration: 20170828

METHOD AND DEVICE FOR GENERATING A SINGLE - USE FINANCIAL ACCOUNT NUMBER

Abstract: ...second data element, combines the encrypted first data element and the second data element to generate a single - use financial account identifier, and displays the single-use financial account identifier. This identifier is then transmitted to a...

2/3,K/4 (Item 1 from file: 342)  
DIALOG(R)File 342:Derwent Patents Citation Indx  
(c) 2002 Thomson Derwent. All rts. reserv.

04332316 WPI Acc No: 01-233937/24

Account transaction method for creating single use financial account number encrypts data element using private cryptographic key and 2nd data element, modifies 2nd, combines elements to give single user financial account identifier -

Patent Assignee: (WALK-) WALKER DIGITAL LLC  
Author (Inventor): WALKER J S; SCHNEIER B; TEDESCO D E; JINDAL S K  
Patent (basic)

Patent No	Kind	Date	Examiner	Field of Search	
US 6163771	A	001219 (BASIC)	380/23; 380/24; 380/25; 380/29; 380/30; 380/4; 705/1; 705/17; 705/18; 705/35; 705/41		

Derwent Week (Basic): 0124

Priority Data: US 919339 (970828)

Applications: US 919339 (970828)

Derwent Class: T01; T05; W01

Int Pat Class: G06F-017/60

Number of Patents: 001

Number of Countries: 001

Number of Cited Patents: 021

Number of Cited Literature References: 002

Number of Citing Patents: 000

2/3,K/5 (Item 1 from file: 345)

Search Report from Ginger D. Roberts

DIALOG(R) File 345:Inpadoc/Fam.& Legal Stat  
(c) 2002 EPO. All rts. reserv.

16548202

Basic Patent (No,Kind,Date): US 6163771 A 20001219 <No. of Patents: 001>  
**METHOD AND DEVICE FOR GENERATING A SINGLE-USE FINANCIAL ACCOUNT NUMBER (**  
English)

Patent Assignee: WALKER DIGITAL LLC (US)

Author (Inventor): WALKER JAY S (US); SCHNEIER BRUCE (US); JINDAL SANJAY K  
(US); TEDESCO DANIEL E (US)

National Class: \*705018000; 705039000; 705044000; 380023000; 380024000

IPC: \*G06F-017/60;

Derwent WPI Acc No: G 01-233937

Language of Document: English

Patent Family:

Patent No	Kind	Date	Applic No	Kind	Date
US 6163771	A	20001219	US 919339	A	19970828 (BASIC)

Priority Data (No,Kind,Date):

US 919339	A	19970828
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Dialog File: Inpadoc/Fam.& Legal Stat\_1968-2002/UD=200223

2/3,K/6 (Item 1 from file: 349)

DIALOG(R) File 349:PCT FULLTEXT

(c) 2002 WIPO/Univentio. All rts. reserv.

00576354 \*\*Image available\*\*

**METHOD AND APPARATUS FOR PROVIDING CROSS BENEFITS AND PENALTIES  
PROCEDE ET DISPOSITIF SERVANT A PRODUIRE DES AVANTAGES ET DES PENALITES  
CROISES**

Patent Applicant/Assignee:

WALKER DIGITAL LLC, Five High Ridge Park, Stamford, CT 06905-1326, US, US  
(Residence), US (Nationality), (For all designated states except: US)

Patent Applicant/Inventor:

WALKER Jay S, 124 Spectacle Lane, Ridgefield, CT 06877, US, US  
(Residence), US (Nationality), (Designated only for: US)

JORASCH James A, Apartment 5G, 25 Forest Street, Stamford, CT 06901, US,  
US (Residence), US (Nationality), (Designated only for: US)

TEDESCO Daniel E, Apartment 6, 192 Park Street, New Canaan, CT 06840, US,  
US (Residence), US (Nationality), (Designated only for: US)

O'SHEA Deirdre, Apartment 2A, 10 Manhattan Avenue, New York, NY 10025, US  
, US (Residence), US (Nationality), (Designated only for: US)

TULLEY Stephen C, 15 River Place, Stamford, CT 06907, US, US (Residence),  
US (Nationality), (Designated only for: US)

BEMER Keith, 570 E. 75th Street #2E, New York, NY 10021, US, US  
(Residence), US (Nationality), (Designated only for: US)

Legal Representative:

MASCHOFF Kurt M (et al) (agent), Intellectual Property Department, Walker  
Digital Corporation, One High Ridge Park, Stamford, CT 06905, US,

Patent and Priority Information (Country, Number, Date):

Patent: WO 200039727 A2 20000706 (WO 0039727)

Application: WO 99US30504 19991221 (PCT/WO US9930504)

Priority Application: US 98219267 19981223; US 99322351 19990528

Designated States: AE AL AM AT AU AZ BA BB BG BR BY CA CH CN CU CZ DE DK EE  
ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR LS LT  
LU LV MD MG MK MN MW MX NO NZ PL PT RO RU SD SE SG SI SK SL TJ TM TR TT  
UA UG US UZ VN YU ZA ZW

(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE

(OA) BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG

(AP) GH GM KE LS MW SD SL SZ TZ UG ZW

(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

Search Report from Ginger D. Roberts

Filing Language: English  
Fulltext Word Count: 19180

Fulltext Availability:  
Detailed Description

Detailed Description  
... and U.S. Patent Application Serial No.

08/919,339, entitled "METHOD AND DEVICE FOR GENERATING A SINGLE - USE FINANCIAL ACCOUNT NUMBER", filed August 28, 1997.

FIELD OF THE INVENTION

The present invention relates to methods and...owned, U.S. Patent Application Serial No. 08/919,339, entitled "METHOD AND DEVICE FOR GENERATING A SINGLE - USE FINANCIAL ACCOUNT NUMBER", filed August 28, 1997, incorporated by reference herein as part of the present disclosure. For...

2/3,K/7 (Item 1 from file: 351)

DIALOG(R) File 351:Derwent WPI  
(c) 2002 Thomson Derwent. All rts. reserv.

013749708 \*\*Image available\*\*

WPI Acc No: 2001-233937/200124

XRPX Acc No: N01-167166

Account transaction method for creating single use financial account number encrypts data element using private cryptographic key and 2nd data element, modifies 2nd, combines elements to give single user financial account identifier

Patent Assignee: WALKER DIGITAL LLC (WALK-N)

Inventor: JINDAL S K; SCHNEIER B; TEDESCO D E; WALKER J S

Number of Countries: 001 Number of Patents: 001

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
US 6163771	A	20001219	US 97919339	A	19970828	200124 B

Priority Applications (No Type Date): US 97919339 A 19970828

Patent Details:

Patent No	Kind	Lan	Pg	Main IPC	Filing Notes
US 6163771	A	26		G06F-017/60	

Account transaction method for creating single use financial account number encrypts data element using private cryptographic key and 2nd data element, modifies 2nd, combines elements...

Abstract (Basic):

... The method creates single use financial account number encrypts data element using private cryptographic key and 2nd data element, modifies the 2nd, and...  
... As a method and a device for generating a single use financial account number .

2/3,K/8 (Item 1 from file: 625)

DIALOG(R) File 625:American Banker Publications  
(c) 2002 American Banker. All rts. reserv.

0258481

\* Amex Says E-Wallet Proved Too Awkward: Product's demise puts concept in doubt; its partisans persist

Search Report from Ginger D. Roberts

American Banker - June 22, 2001; Pg. 1; Vol. 166, No. 120  
DOCUMENT TYPE: Journal LANGUAGE: English RECORD TYPE: Fulltext  
WORD COUNT: 1,083

BYLINE:  
BY LAVONNE KUYKENDALL

TEXT:  
...setup by the consumer. When a cardholder gets it working right, it is supposed to create a single - use account number and expiration date that can be cut and pasted to a merchant's order form...

2/3,K/9 (Item 1 from file: 654)  
DIALOG(R)File 654:US PAT.FULL.  
(c) FORMAT ONLY 2002 THE DIALOG CORP. All rts. reserv.

4432080 \*\*IMAGE Available  
Derwent Accession: 2001-233937

Utility

REASSIGNED

E/ Method and device for generating a single - use financial account number

Inventor: Walker, Jay S., Ridgefield, CT  
Schneier, Bruce, Minneapolis, MN  
Jindal, Sanjay K., Wilton, CT  
Tedesco, Daniel E., Monroe, CT

Assignee: Walker Digital, LLC (02), Stamford, CT  
Walker Digital LLC (Code: 56063)

Examiner: Teska, Kevin J. (Art Unit: 273)

Assistant Examiner: Smith, Demetra R.

Combined Principal Attorneys: Buckley, Patrick J.; Alderucci, Dean

	Publication Number	Kind	Application Number	Filing Date
Main Patent	US 6163771	A	US 97919339	19970828
Priority			US 97919339	19970828

Method and device for generating a single - use financial account number

Abstract:

...second data element, combines the encrypted first data element and the second data element to generate a single - use financial account identifier , and displays the single-use financial account identifier. This identifier is then transmitted to a...

Summary of the Invention:

...According to one aspect of our invention, a method for generating a single - use financial account identifier is provided which includes the steps of accessing a first data element specific to an...

...transaction-specific data; and combining the first data element and the second data element to produce the single - use financial account identifier .

...second data element, combines the encrypted first data element and the second data element to generate a single - use financial account identifier , and displays the single-use financial account identifier using the display unit...

?